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# **DIRECTORS' APPROVAL**

# Directors' responsibility for and approval of the group annual financial statements

The directors are required in terms of the Mauritian Companies Act 2001 to maintain adequate accounting records and are responsible for the content and integrity of the consolidated and separate financial statements and related financial information included in this report. It is their responsibility to ensure that the financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) which give a true and fair view of the state of affairs of the group and the company as at the end of the financial 12 months and the results of its operations and cash flows for the period then ended. In preparing the financial statements the directors are also responsible for selecting and applying consistently suitable accounting policies; making accounting judgements and estimates that are reasonable in the circumstances; and ensuring that the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the group and the company will continue in business as a going concern.

The external auditors are engaged to express an independent opinion on the consolidated and separate financial statements.

The directors acknowledge that they are ultimately responsible for the system of internal financial control established by the group and place considerable importance on maintaining a strong control environment. To enable the directors to meet these responsibilities, the directors set standards for internal control aimed at reducing the risk of error or loss in a costeffective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the group and all employees are required to maintain the highest ethical standards in ensuring the group's business is conducted in a manner that in all reasonable circumstances is above reproach. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The focus of risk management in the group is on identifying, assessing, managing and monitoring all known forms of risk across the group. While operating risk cannot be fully eliminated, the group endeavours to minimise it by ensuring that appropriate infrastructure controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

The directors are of the opinion, based on the information and explanations given by management, that the system of internal

control provides reasonable assurance that the financial records may be relied on for the preparation of the financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The financial statements of HomeChoice International plc for the year ended 31 December 2021 are included in the Annual Financial Statements Report 2021, which is made available on the company's website at: www.homechoiceinternational.com. The directors are responsible for the maintenance and integrity of the Annual Financial Statements Report on the website in view of their responsibility for the controls over, and the security of, the website. Access to information published on the company's website is available in other countries and jurisdictions, where legislation governing the preparation and dissemination of financial statements may differ from requirements or practice in Mauritius.

The directors confirm that, to the best of their knowledge:

- the consolidated and separate financial statements give a true and fair view of the financial position of the group and the company as at 31 December 2021, and of the financial performance and the cash flows for the year then ended in accordance with IFRS;
- the annual report includes a fair review of the development and performance of the business, the position of the group and the company, together with a description of the principal risks and uncertainties that the group and the company face;
- the group and the company have adequate resources to continue in operation for the foreseeable future and will therefore continue to prepare the annual financial statements on the going concern basis; and
- no event, material to the understanding of this report, has occurred between the financial year-end and the date of this report.

The external auditors are responsible for independently auditing and reporting on the company's annual financial statements. The annual financial statements have been examined by the company's external auditors and their report is presented on pages 10 to 15.

The financial statements set out on pages 16 to 19 which have been prepared on the going concern basis, were approved by the directors on 29 March 2022 and are signed on their behalf by:

S Maltz

**Executive Chair** 

**P Burnett** Finance Director

# CEO'S AND FD'S RESPONSIBILITY STATEMENT

The CEO and the FD hereby confirm that:

- the annual financial statements set out on pages 16 to 19, fairly present in all material respects the financial position, financial performance and cash flows of HomeChoice International plc in terms of IFRS;
- · no facts have been omitted or untrue statements made that would make the annual financial statements false or misleading;
- internal financial controls have been put in place to ensure that material information relating to the issuer and its consolidated subsidiaries have been provided to effectively prepare the consolidated and separate financial statements of the issuer; and
- the internal financial controls are adequate and effective and can be relied upon in compiling the annual financial statements,
  having fulfilled our role and function within the combined assurance model pursuant to principle 15 of the King Code. Where we are
  not satisfied, we have disclosed to the audit committee and the auditors the deficiencies in design and operational effectiveness
  of the internal financial controls and any fraud that involves directors and have taken the necessary remedial action.

**G** Lartigue

P Burnett

Chief Executive Officer

Finance Director

# AUDIT AND RISK COMMITTEE REPORT

The audit and risk committee is pleased to present its report for the financial year ended 31 December 2021 to the shareholders of HomeChoice International plc.

## Role of the committee

The audit and risk committee is governed by a board-approved charter that guides the committee in terms of its authority and objectives. The responsibilities of the committee include the following:

- considering the Key Audit Matters arising from the auditor's report;
- reviewing and recommending to the board the group structure and confirming it has had access to all financial information of the group;
- reviewing the annual financial statements and any other financial information presented to shareholders, ensuring compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and in accordance with the requirements of the Mauritian Companies Act 2001;
- to consider the JSE's report on the proactive monitoring of financial statements for compliance with IFRS and to ensure that appropriate action is taken if required;
- reviewed the interim reports and preliminary results announcements and recommended them to the board for approval;
- overseeing integrated reporting and considering factors and risks that could impact on the integrity of the integrated report;
- nominating the external auditors for appointment, monitoring and reporting on their independence, approving the terms of engagement and scope of the audit, and fees paid;
- overseeing the group's risk management processes, identifying and reviewing the group's exposure to significant risks and its risk mitigation strategy;
- providing assurance on the adequacy and effectiveness of the group's systems of internal financial and operational control, and compliance with laws and procedures;
- monitoring and supervising the effective functioning and performance of internal audit, ensuring that it operates independently of management and approving the annual audit plan;
- considering the appropriateness of the expertise and experience of the finance director and the group's finance function;

- reviewing updates with laws and regulations and ensuring the effectiveness of compliance therewith; and
- reviewing any material litigation in the group and the impact it may have on the group.

# Committee composition and meetings

Composition of committee to 31 December 2021:

- Marlisa Harris (chairperson);
- Amanda Chorn; and
- · Pierre Joubert.

Meetings are also attended by invitees including the the group finance director, head of internal audit, legal and the external auditors.

The board will in due course consider and approve the application of the governance principles contained in the King IV Report on Corporate Governance for South Africa 2016 (King  $IV^{\mathbb{T}}$ ).

The board has recommended the reappointment of the following directors as members of the audit and risk committee, subject to their appointment and/or reappointment as directors (as may be applicable) at the annual general meeting:

- Marlisa Harris;
- Amanda Chorn; and
- · Pierre Joubert.

The members have made themselves available for re-election to the committee. (A detailed profile on the directors can be found in the notice of the annual general meeting.)

The committee met three times during the year and has established an annual meeting plan agenda. The chair of the committee reports to the board after each committee meeting and also attends the annual general meeting of shareholders to answer any questions that may arise concerning the activities of the committee. The effectiveness of the committee is assessed as part of the biennial board and committee self-evaluation process.

#### Committee attendance

Member	Number of meetings	Percentage of attendance
Pierre Joubert	3	100%
Amanda Chorn	3	100%
Marlisa Harris	3	100%

# Activities of the committee

The main activities undertaken by the committee are summarised as follows:

#### Annual financial statements

The committee confirms it has had unrestricted access to all the financial information available in the group. The committee reviewed the group's interim and annual financial statements and considered matters such as the selection of accounting policies and disclosure of financial information. The committee is satisfied that the annual financial statements comply with IFRS and recommended their approval to the board.

## Integrated annual report

The committee will in due course review the disclosures in the integrated annual report and be satisfied that it is reliable and does not conflict with the annual financial statements. The committee also gave due consideration to the need for assurance of the integrated annual report and agreed not to obtain independent assurance at this time.

#### JSE Listings Requirements on attestation

The committee is satisfied that the company has established appropriate financial reporting procedures and that those procedures are operating, which include consideration of all the entities included in the consolidated group IFRS financial statements. It is also satisfied that it has had access to all the financial information of the group to enable the group to effectively prepare and report on the financial statements of the company and the group.

#### **External** audit

PricewaterhouseCoopers Mauritius was appointed as the auditors for the statutory audit of HomeChoice International plc at the annual general meeting held in 2021. The committee reviewed the proposed audit plan, terms of engagement and the audit fee. It reviewed the external auditor's opinion on the financial statements and considered any reports on risk exposure and weaknesses in internal controls. The committee also met with the external auditor separately without management being present and approved the nature and extent of any non-audit services.

The committee is satisfied that the external auditor and the engagement partner are independent of the group and company and management, and are able to express an independent and objective opinion on the group's annual financial statements and have appropriate safeguards to maintain its independence when providing non-audit services. The committee ensured that the appointment process complied with all relevant requirements, including the provisions of the JSE Listings Requirements paragraph 3.84(g)(iii) and the information required in terms of paragraph 22.15(h). Therefore, the committee nominates their reappointment for the approval of the shareholders at the annual general meeting.

#### Internal control and risk management

The committee assists the board in assessing the adequacy of the risk management process and has an oversight role regarding the management of risk. The committee reviewed the significant risks and is satisfied that they are the material issues facing the group. Having considered, analysed, reviewed and debated information provided by management and internal audit, the committee is satisfied that the internal controls of the group have been effective in all material aspects throughout the year under review.

# Compliance with laws and regulations

HIL is in compliance and is operating in accordance with its Constitution and the Mauritian Companies Act.

## **Material litigation**

The committee reviews material litigation within the group and confirms there are none to report on during the financial year.

#### Internal audit

The internal audit function provides assurance to the board on the adequacy and effectiveness of the group's internal control and risk management processes. The committee has ensured that the internal audit department has functioned independently and has the authority to enable it to fulfil its duties. The committee approved the internal audit plan and has reviewed the activities and findings of the internal audit function. The committee has reviewed reports on the controls regarding information technology, security, financial and accounting systems and reporting, and satisfied itself that management maintains an effective control environment and identifies and manages critical risk areas.

During the year the committee approved an outsourced model, supplemented with two internal audit employees of the group, for the internal audit function. Accordingly, Deloitte & Touche South Africa were appointed effective January 2022.

# Expertise of the finance director and finance function

The committee has considered the appropriateness of the expertise and experience of the group finance director. The committee believes that he possesses the appropriate expertise and experience to meet his responsibilities. He is adequately supported by the collective expertise, resources and experience of the group's finance function.

## Significant financial reporting matters

The significant financial reporting matters the committee considered in the year are trade and loan receivables, impairment of intangible assets and the acquisition of PayJustNow Proprietary Limited (PJN).

The major risk relating to trade and loan receivables is the measurement of the expected credit loss (ECL) allowance, which has been highlighted as an area where judgement is required in note 3 of the annual financial statements. The measurement of the ECL allowance is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour. During the current reporting period the group adopted a revised model approach for measuring impairment in loans and receivables and enhanced its financial reporting of partially written off accounts.

The committee considers the carrying value of trade and loan receivables to be fairly stated. Refer to note 3 of the consolidated annual financial statements for the amounts concerned.

The major risks relating to intangible assets are that the impairment assessments can involve subjectivity, uncertainty and rely on significant management judgement. During the year capitalised intangible assets were derecognised. Derecognition includes information technology legacy software that is no longer fit for purpose and does not generate future value for the group. The committee considers the carrying value of intangible assets to be fairly stated. Refer to note 5 in the consolidated annual financial statements for the amounts concerned.

The group acquired an 85% interest in the issued share capital of a financial services company, PayJustNow Proprietary Limited on 1 March 2021. At acquisition goodwill and a fair value adjustment related to the software acquired were recognised. The fair value adjustment was amortised for the period since acquisition up to year-end. At 31 December 2021 an impairment assessment was performed on the goodwill balance and it was concluded that it is accurately stated with no impairment required.

#### **Committee evaluation**

The biennial process of evaluating the committee was concluded for the 2020 financial year with the results from the questionnaire indicating the operations of the committee as strong. The next evaluation will be undertaken in the 2022 financial year.

# Going concern

The committee has reviewed management's assessment of the going concern and has recommended to the board that the group will be a going concern for the foreseeable future.

# Approval of the audit and risk committee report

The committee confirms that it has functioned in accordance with its terms of reference and that its report to shareholders has been approved by the board.

#### **Marlisa Harris**

Chairman of the audit and risk committee

Mauritius 29 March 2022

# REPORT OF THE DIRECTORS

for the year ended 31 December 2021

## Nature of business

HomeChoice International plc is a growing diversified consumer services group incorporated in Mauritius and listed on the JSE Limited. The group has operated for more than 30 years in Southern Africa and has developed considerable expertise in the provision of financial services and retail products targeted to the mass market who are increasingly adopting the use of mobile phones to engage with the group digitally.

Weaver Fintech, the recently rebranded group's financial services business, has been set up to spearhead a stable of consumer fintech businesses using the strength of its digital platforms. It provides quick, seamless and secure personal lending, digital payment solutions, value-added services and insurance products using innovative mobile-first platforms.

An 85% stake in the fastest-growing Buy Now, Pay Later (BNPL) business in southern Africa, start-up PayJustNow, was acquired in the year under review. PayJustNow offers customers a seamless, risk-free, interest-free digital payment process while merchants experience increased brand awareness and upliftment in sales and conversion rates.

Our omni-channel retailer, HomeChoice, delivers innovative, quality own-brands and sought-after external brands across homeware categories. The rapidly accelerating online channel provides a convenient shopping experience on customers' mobile phones.

## Audit and risk committee

The audit and risk committee is governed by a board-approved charter that guides the committee in terms of its authority and objectives. The directors confirm that the audit and risk committee has addressed the specific responsibilities required in terms of this charter. Further details are contained within the audit and risk committee report on pages 4 to 6.

#### **Directors**

The following directors held office during the year:

- Shirley Maltz Executive Chair
- · Gregoire Lartique Chief Executive Officer
- Paul Burnett Finance Director
- · Amanda Chorn Independent Non-executive Director

- Robert Hain Independent Non-executive Director (resigned 14 January 2022)
- Pierre Joubert Independent Non-executive Director
- Eduardo Gutierrez-Garcia Non-executive Director
- Adefolarin Ogunsanya Alternate Non-executive Director

# Renaming of Mauritian subsidiary

The board approved the renaming of "HomeChoice Mauritius PCC" to "Weaver FinTech PCC" in line with the rebranding of the group's financial services business.

# Changes to the board composition during the year

There were no changes to the board during the 2021 financial year other than the resignation of Robert Hain on 14 January 2022, which was advised to shareholders via the Stock Exchange News System (SENS). Robert recently relocated from London to Canada, which made his engagement with the business challenging. The board extends its gratitude to Robert for his support and guidance provided to the business and the executive team for the past seven years.

## Rotation of directors

Eduardo Garcia-Gutierrez and Amanda Chorn, who retire in terms of article 34.4.1.3 of the constitution, have made themselves available for re-election as directors at the annual general meeting.

# Subsidiary companies

Details of the company's investments in subsidiaries are set out in note 1 to the company annual financial statements. The interest of the company in the aggregate profits before taxation of the subsidiary companies is R176 million (2020: R182 million).

# Capital and financial risk management

The capital management strategy of the group continues to be focused on investing in organic growth through innovative Retail and Weaver Fintech offers to our customers, expanding the group's customer base and identifying opportunities in new markets to optimise returns to shareholders.

The financial risk management of the group is disclosed in note 3.2 to the group annual financial statements.

# Distributions to shareholders

The directors declared an interim dividend of 47 (2020: nil) cents per share.

#### Final

The directors declared a final dividend of 20 (2020: nil) cents per share, which will be paid on Monday, 25 April 2022, to shareholders recorded in the books of the company at the close of business on Friday, 22 April 2022.

## Stated and share capital

The unissued shares are under the control of the directors until the next annual general meeting. Details of the authorised and issued share capital are contained in note 12 to the group annual financial statements.

# Treasury shares and share buy-back transactions

The group has 2 658 121 treasury shares as at 31 December 2021, representing 2.5% of called up share capital. All of these shares have been purchased by HomeChoice Proprietary Limited in furtherance of the group's share forfeiture scheme. 1102 415 shares were purchased during the year (2020: 617 070 shares) including 600 000 acquired from the HomeChoice Development Trust. Further details are contained in note 13 to the group annual financial statements.

## Share incentive schemes

The group has established a share option and a share forfeiture incentive scheme. The share option scheme grants options to employees of the group to acquire shares in HomeChoice International plc. The group has no legal or constructive obligation to repurchase or settle the options in cash. The share forfeiture scheme awards shares to senior employees of the group for no consideration. Shares are forfeitable should the employee leave the group within a four-year period. Further details are reflected in note 14 to the group annual financial statements.

# Borrowing powers

The borrowing powers of the group are not limited in terms of the company's constitution.

# Going concern

The annual financial statements have been prepared on the going concern basis. The directors have reviewed the group's

cash flow forecast for the 12 months to 31 December 2022 and, in the light of this review and the current financial position, they are satisfied that the group has, or has access to, adequate resources to continue in operational existence for the foreseeable future.

# Events subsequent to the reporting date

The corporate income tax rate in the Republic of South Africa will reduce from 28% to 27% for years of assessment ending on or after 31 March 2023 and will affect the group from the 2023 financial year. This is considered a non-adjusting post-balance sheet event. The group has also noted the South African finance minister's announcement on 23 February 2022 relating to the future limitation on the utilisation of assessed losses in South Africa to 80% of taxable income, which is anticipated to come into effect for years of assessment ending on or after 31 March 2023.

Subsequent to year-end, the board has approved amendments to the short and medium-term incentive schemes whereby the majority of participants on the share forfeiture scheme outlined in note 14 were offered and have elected to be cash settled in future. This is considered a non-adjusting post-balance sheet event and is not expected to have a material impact on profit and loss.

Other than the matters noted above, no event material to the understanding of these condensed group financial statements has occurred between the year ended 31 December 2021 and the date of approval.

## **Auditors**

The external auditors of the group are PricewaterhouseCoopers Inc. Mauritius, with Mr Olivier Rey as the designated audit partner.

PricewaterhouseCoopers Inc. Mauritius have indicated their willingness to continue in office and a resolution for their reappointment will be proposed at the annual general meeting to be held in May 2022.

By order of the board

#### **G** Lartigue

Chief Executive Officer

29 March 2022

#### P Burnett

Finance Director

# **COMPANY SECRETARY'S REPORT**

# HomeChoice International plc

Under section 166(d) of the Companies Act 2001

We certify that, based on our records and information made available to us by the directors and shareholders of the company, the company has filed with the Registrar of Companies, for the reporting period ended 31 December 2021, all such returns as are required of the company under the Mauritian Companies Act 2001.

## Sanlam Trustees International Limited

Labourdonnais Village Mapou Republic of Mauritius Company Secretary

29 March 2022



# INDEPENDENT AUDITOR'S REPORT

to the shareholders of HomeChoice International plc

## Report on the audit of the consolidated and separate financial statements

#### Our opinion

In our opinion, the consolidated and separate financial statements give a true and fair view of the financial position of HomeChoice International plc (the "company") and its subsidiaries (together the "group") and of the company standing alone as at 31 December 2021, and of their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards and in compliance with the Mauritian Companies Act 2001.

#### What we have audited

HomeChoice International places consolidated and separate financial statements comprise:

- the group statement of financial position as at 31 December 2021;
- the company statement of financial position as at 31 December 2021;
- · the group statement of profit or loss and other comprehensive income for the year then ended;
- · the company statement of profit or loss and other comprehensive income for the year then ended;
- · the group statement of changes in equity for the year then ended;
- the company statement of changes in equity for the year then ended;
- · the group statement of cash flows for the year then ended;
- the company statement of cash flows for the year then ended; and
- · the notes to the financial statements, which include significant accounting policies and other explanatory information.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements" section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (the "IESBA Code"). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.



#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matter – group

#### How our audit addressed the key audit matter

# Expected credit losses (ECLs) on trade and loans receivables

Refer to note 1.18 (Impairment of financial assets), note 1.29 (Significant accounting judgements, estimates and assumptions), note 3.3 (Credit risk management), note 21 (Credit impairment losses) and note 10 (Trade and other receivables) to the consolidated financial statements.

The group has recognised gross trade receivables amounting to R2.025 billion and gross loan receivables amounting to R2.470 billion at reporting date.

Included in the trade and loans receivables balances are provisions for impairment amounting to R1.028 billion.

In calculating the ECLs on trade and loans receivables, which is calculated in terms of *International Financial Reporting Standard 9, Financial Instruments* (IFRS 9), the key areas of significant management judgement and estimation included:

- determining whether there has been a significant increase in credit risk (SICR) since initial recognition of the financial instrument:
- the accuracy of the inputs, assumptions and estimation techniques within the IFRS 9 ECL models;
- determining the impact of forward-looking information; and
- · determining the write-off point.

In determining the ECLs on trade and loans receivables, the following has been considered by management:

#### Significant increase in credit risk (SICR)

The impairment methodology applied depends on whether there has been a SICR since the time of initial recognition of the financial instrument.

Making use of our actuarial expertise, our audit procedures addressed the key areas of significant judgement and estimation in determining the ECL on trade and loans receivable as follows:

We obtained an understanding of and tested the relevant controls relating to the origination and approval of credit facilities, and subsequent monitoring and evaluation of credit risk.

#### Significant increase in credit risk (SICR)

Our approach involved the following procedures:

- We tested the accuracy of the model inputs used, such as the type of product and the client credit status used in determining whether there has been a SICR, by comparing the inputs to supporting documentation or the relevant criteria to determine status, and found the inputs to be consistent.
- We tested the staging of the raw data against the most recent customer payment data and noted no material inconsistencies.
- We reperformed the application of the SICR criteria, compared it to the actual exposures where SICR was triggered and found no material variances.
- We assessed the reasonability of the SICR criteria by comparing the volume of accounts for which SICR was triggered to historical trends and noted that the volume of accounts triggered for SICR purposes was materially aligned to the historical risk of each portfolio tested.



#### INDEPENDENT AUDITOR'S REPORT

to the shareholders of HomeChoice International plc continued

#### Key audit matter – group

SICR is assessed on a monthly basis for all customers. A financial instrument is considered to have experienced SICR since initial recognition when one or more of the following quantitative, qualitative or backstop criteria has been met:

- the customer has not met his or her minimum contractual obligations for at least two months. This is where the instalment is 30 days past due;
- the customer applies for or enters into debt review, the customer is allocated a higher risk score category based on the group's various behaviour scorecards, or where the customer has demonstrated a SICR on other group credit products; and
- the borrower is more than 30 days past due on their contractual payments acting as a backstop measure.

Where a SICR has been identified, the ECL is measured at an amount equal to the lifetime ECL of the receivable. Where there is no SICR the ECL is measured at an amount equal to a 12-month ECL of the receivable.

# The accuracy of the inputs, assumptions and estimation techniques within the IFRS 9 ECL models

The IFRS 9 ECL models are based on a cash flow model approach. The ECLs are calculated by multiplying the probability of a default event happening (PD), the exposure of the asset at the default event (EAD) and the associated losses given the default occurring (LGD). These losses include balances written off due to delinquency, retrenchments, death, fraud and debt administration. The projection of the ECL is estimated separately for accounts in Stage 1, 2 or 3 at the reporting date.

For all trade and loans receivable, the most recent 12 months of data is used to calculate the associated PDs. The PD is determined by the probability that any account which is not in default will reach a default state over the next 12 months and reflects recent performance of the book. Further to this, the lifetime ECL is measured for an account that experienced a significant increase in credit risk or was credit impaired during the reporting period and is considered to have a 100% PD.

The group assesses the latest 60 months of data to calculate the segmented LGDs. During the observation period each default event is considered and the related outstanding balance in the month of default is determined. The cash flows recognised from the point of default to the account's conclusion are discounted by the prevailing effective interest rate (EIR) back to the origination date. The difference between the discounted cash flows and balance at default represents the future expected losses in the event of default.

#### Forward-looking information

During the current reporting period the impact of historic macroeconomic conditions on the observed default rates were used to adjust the impairment model PD. The correlations were used to incorporate the expectation of future economic indicators into the current risk expectation. The highest correlating factors include gross domestic product, the price of electricity, the unemployment rate and consumers' private consumption.

#### How our audit addressed the key audit matter

# The accuracy of the inputs, assumptions and estimation techniques within the IFRS 9 ECL models

We inspected and assessed the methodology applied by management in their IFRS 9 model documentation which forms the basis of the ECL calculation. We made use of our actuarial expertise to assess whether the model methodology is consistent with the requirements of IFRS 9.

We independently recalculated management's impairment estimates based on the historic account level data. No material differences were noted in the independent recalculation.

We assessed the principles underlying the ECL calculation through independent recalculation, the practical implementation of these principles as well as consistency with current industry best practices, regulatory expectations and the requirements of IFRS 9.

We independently extracted the data from the system and compared it to the data used by management, noting no inconsistencies.

We selected a sample of accounts with various key input fields, such as customer transaction data, that included recoveries and sales transactions and other fees or charges. We compared these to relevant underlying documentation and the data used in the model. No material exceptions were noted.

We independently recalculated the PD and LGD, and noted no material differences.

#### Forward-looking information

We tested the performance and sensitivity of the forward-looking model in order to evaluate whether the chosen macroeconomic factors and model structure provides a reasonable representation of the impact of macroeconomic changes on the ECL and did not note material differences.

We assessed the reasonableness of the separate event-driven ECL overlays raised by management, based on our understanding of the entity and industry, emerging risks and regulatory changes. We reperformed the overlay calculations performed by management. Furthermore, based on our wider reperformance of the ECL models, we considered effects already taken into account by the ECL models to assess whether the impact of the overlays were double counted.

We evaluated whether these separate event-driven ECL overlays were subject to an appropriate governance process.



#### Key audit matter – group

Management has further determined separate eventdriven ECL overlays to cater for specific events which are not included in the ECL models, such as expected regulatory changes. Management increases the results produced by the modelled output, which are not yet captured by the ECL models.

#### Write-off point

The group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery. This is usually the case when the group's in-house collection department and external collection companies, which supplement the group's collection activities, have been unable to recover outstanding balances. Where receivables have been written off, the group continues to engage in enforcement activity to attempt to recover the receivable due.

The group performs an ongoing assessment of credit losses and recoveries trends in accordance with IFRS 9 in order to reduce any differences between estimates and actual credit loss experience.

We considered the impairment of trade and loans receivables to be a matter of most significance to our current-year audit due to the following:

- the degree of judgement and estimation applied by management in determining the impairment; and
- the magnitude of the impairment recognised in the consolidated financial statements.

#### How our audit addressed the key audit matter

#### Write-off point

Through recalculation we tested the application of the IFRS 9 write-off policy. We also evaluated the partial write-off policy and whether post write-off recoveries have been appropriately excluded from the LGD calculation and therefore do not impact on ECL. We have reviewed the relevant calculations and we are comfortable that there are no material errors.

We have also assessed the appropriateness of management's write-off criteria by comparing the amount of historical post write-off recoveries based on the write-off criteria and noted no further matters for consideration.



#### INDEPENDENT AUDITOR'S REPORT

to the shareholders of HomeChoice International plc continued

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report but does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the directors for the consolidated and separate financial statements

The directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards and in compliance with the Mauritian Companies Act 2001, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the group's and the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group and/or the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the group's and company's financial reporting process.

## Auditor's responsibilities for the audit of the consolidated and separate financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and
  appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher
  than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate
  in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's and company's
  internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's and company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group and/or the company to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the
  group to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of
  the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on other legal and regulatory requirements

Mauritian Companies Act 2001

The Mauritian Companies Act 2001 requires that in carrying out our audit we consider and report to you on the following matters. We confirm that:

- (a) we have no relationship with or interests in the company or any of its subsidiaries other than in our capacity as auditor and tax advisors of the company and some of its subsidiaries:
- (b) we have obtained all the information and explanations we have required; and
- (c) in our opinion, proper accounting records have been kept by the company as far as appears from our examination of those records.

#### Other matter

This report, including the opinion, has been prepared for and only for the company's shareholders, as a body, in accordance with section 205 of the Mauritian Companies Act 2001 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### PricewaterhouseCoopers

Olivier Rey Licensed by FRC 29 March 2022

# GROUP STATEMENT OF FINANCIAL POSITION

at 31 December 2021

Notes	2021 Rm	2020 Rm
Assets		_
Non-current assets		
Property, plant and equipment 4	448	476
Intangible assets 5	192	210
Right-of-use assets 6	49	60
Other investments 7	55	34
Deferred taxation 8	85	45
	829	825
Current assets	264	215
Inventories 9	264	315
Taxation receivable Trade and other receivables	3 520	13
Trade and other receivables 10 Trade receivables – Retail	3 528 1 364	3 024
Loans receivable - Weaver Fintech	2 102	1 493
Other receivables	62	14
Cash and cash equivalents 11	203	415
Cash and Cash equivalents	3 998	3 767
Total assets	4 827	4 592
Equity and liabilities Equity attributable to equity holders of the parent Stated and share capital 12.1	1	1
Share premium 12.2	3 039	3 014
Reorganisation reserve	(2 961)	(2 961)
Rediganioadomeserve	79	54
Treasury shares 13	(47)	(33)
Other reserves 15	64	47
Retained earnings	3 168	3 048
Equity attributable to equity holders of the parent	3 264	3 116
Non-controlling interest	(1)	
Total equity	3 263	3 116
Non-current liabilities		
Interest-bearing liabilities 16	1 060	933
Lease liabilities 6	23	48
Deferred taxation 8	44	69
Other payables 17	<u>4</u> 1 131	1 054
Current liabilities	1 131	1 034
Interest-bearing liabilities 16	44	39
Lease liabilities 6	33	22
Taxation payable	18	12
Trade and other payables 18	338	349
	433	422
Total liabilities	1 564	1 476
Total equity and liabilities	4 827	4 592

These financial statements were approved for issue by the board of directors and authorised for issue on 29 March 2022. The directors have the power to amend and reissue the financial statements.

**S Maltz** Executive Chair **P Burnett** Finance Director

# GROUP STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the year ended 31 December 2021

	Notes	2021 Rm	2020 Rm
Revenue		3 432	3 275
Retail sales	19	1 706	1 792
Finance income		1 185	1 038
Fees from ancillary services	20	541	445
Cost of Retail sales		(936)	(987)
Other operating costs		(2 208)	(2 020)
Credit impairment losses	21	(975)	(874)
Other trading expenses	22	(1 233)	(1 146)
Other net gains and losses	23	(43)	(8)
Other income	24	18	10
Operating profit		263	270
Interest income		6	5
Interest expense		(93)	(93)
Profit before taxation		176	182
Taxation	26	(9)	(15)
Profit and total comprehensive income for the year		167	167
Profit and total comprehensive income for the period attributable to:			
Owners of the parent		170	167
Non-controlling interest		(3)	_
		167	167
Earnings per share (cents)			
Basic	27.1	159.8	160.4
Diluted	27.2	155.7	158.6

# GROUP STATEMENT OF CHANGES IN EQUITY

for the year ended 31 December 2021

	Stated and share capital Rm	Share premium Rm	Treasury shares Rm	Reorgan- isation reserve Rm	Other reserves Rm	Retained earnings Rm	Non- Controlling interest Rm	Total Rm
Balance at 1 January 2020	1	3 010	(18)	(2 961)	33	2 881	_	2 946
Changes in equity								
Profit and total comprehensive income for the year	-	-	_	-	-	167	_	167
Shares issued	-	4	_	-	-	_	-	4
Share incentive schemes	-	_	_	-	15	_	-	15
Shares purchased	_	_	(16)	_	-	-	-	(16)
Forfeitable shares vested	-	_	1	_	(1)	_	_	
Total changes	_	4	(15)	_	14	167	_	170
Balance at 1 January 2021	1	3 014	(33)	(2 961)	47	3 048	-	3 116
Changes in equity								
Acquisition of subsidiary	-	_	_	-	-	-	2	2
Profit and total comprehensive income for the year	-	-	-	-	-	170	(3)	167
Shares issued	-	25	-	-	-	-	_	25
Dividends paid	-	_	-	-	-	(50)	_	(50)
Share incentive schemes	-	_	_	-	17	-	-	17
Shares purchased	-		(14)	_	-	-	_	(14)
Total changes	_	25	(14)		17	120	(1)	147
Balance at 31 December 2021	1	3 039	(47)	(2 961)	64	3 168	(1)	3 263
Notes	12.1	12.2	13		15			

# GROUP STATEMENT OF CASH FLOWS

for the year ended 31 December 2021

	Notes	2021 Rm	2020 Rm
Cash flows from operating activities			
Operating cash flows before working capital changes	28	392	315
Movements in working capital	28	(422)	315
Cash (utilised)/generated from operations	28	(30)	630
Interest received		6	5
Interest paid	25	(92)	(93)
Taxation paid	30	(58)	(56)
Net cash (outflow)/inflow from operating activities		(174)	486
Cash flows from investing activities			
Additions of property, plant and equipment	4	(18)	(46)
Additions of intangible assets	5	(31)	(71)
Other investments	7	(5)	_
Acquisition of subsidiary, less cash acquired	29	(23)	_
Net cash outflow from investing activities		(77)	(117)
Cash flows from financing activities			
Proceeds from the issuance of shares		-	4
Purchase of shares to settle forfeiture share scheme obligations		(14)	(16)
Proceeds from interest-bearing liabilities	16	355	781
Repayments of interest-bearing liabilities	16	(224)	(737)
Principal elements of lease payments	31	(28)	(18)
Dividends paid		(50)	_
Net cash inflow from financing activities		39	14
Net (decrease)/increase in cash and cash equivalents and bank overdrafts		(212)	383
Cash and cash equivalents and bank overdrafts at the beginning of the year		415	32
Cash and cash equivalents and bank overdrafts at the end of the year	11	203	415

Interest received has been included in cash generated from operations. Refer to note 28 for further details.

# **NOTES TO THE GROUP ANNUAL FINANCIAL STATEMENTS**

for the year ended 31 December 2021

# **Group segmental information**

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	Total Rm	Retail Rm	Weaver Fintech Rm	Property Rm	Other Rm	Intragroup Rm
Segmental revenue	3 432	2 326	1 104	39	-	(37)
Retail sales	1 706	1 706	_	_	_	-
Finance income	1 185	429	756	_	_	-
Fees from ancillary services	541	191	348	39	_	(37)
EBITDA	433	135	360	13	(34)	(41)
Depreciation and amortisation	(104)	(116)	(17)	=	(1)	30
Impairment of assets	(66)	(62)	(4)	_	_	-
Interest income	1	_	_	_	66	(65)
Interest expense	(72)	_	(69)	_	(68)	65
Segmental operating profit/(loss)*	192	(43)	270	13	(37)	(11)
Interest income	5	5	-	_	_	-
Interest expense	(21)	(25)	-	(10)	-	14
Profit/(loss) before taxation	176	(63)	270	3	(37)	3
Taxation	(9)	22	(32)	(1)	3	(1)
Profit/(loss) after taxation	167	(41)	238	2	(34)	2
Segmental assets	4 827	2 275	2 415	347	1 596	(1 806)
Segmental liabilities	1 564	1 155	1 363	260	611	(1 825)
Gross profit margin (%)	45.1	45.1				
Segmental results margin (%)	5.6	(1.9)	24.5	33.3	-	
Capital expenditure						
Property, plant and equipment	18	16	2	_	_	-
Intangible assets	49	21	28	-	-	-
Debtors costs						
Credit Impairment losses	975	563	412	-	_	_

<sup>\*</sup> Refer to note 1.28 for further details on segments and segmental results.
\*\* Capital expenditure on intangible assets is R31 million excluding R18 million assets aquired in the PJN business combination (refer to note 29).

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Total Rm	Retail Rm	Weaver Fintech Rm	Property Rm	Other Rm	Intragroup Rm
3 275	2 440	835	48	_	(48)
1 792	1 792	_	-	_	_
1 038	468	570	-	-	-
445	180	265	48	_	(48)
356	145	235	22	(30)	(16)
(86)	(85)	(8)	-	_	7
2	-	8	-	65	(71)
(67)	_	(70)	-	(68)	71
205	60	165	22	(33)	(9)
3	3	-	-	_	_
(26)	(21)		(12)	_	7
182	42	165	10	(33)	(2)
(15)	7	(26)	(3)	7	
167	49	139	7	(26)	(2)
4 592	2 621	1 850	353	1 515	(1 747)
1 476	1 376	917	269	678	(1 764)
44.9	44.9				
6.3	2.5	19.8	45.8		
46	42	2	2	_	_
71	50	21	_	_	_
874	556	318	-	-	-

## 1. Accounting policies

#### 1.1 Presentation of annual financial statements

The consolidated and separate annual financial statements have been prepared in accordance with International Financial Reporting Standards and the requirements of the Mauritian Companies Act 2001.

Note 2.2 sets out standards and interpretations that are not yet effective in terms of IFRS issued by the IASB but relevant to the group.

The significant accounting policies applied in the preparation of the separate and consolidated financial statements are set out below:

#### 1.2 Basis of consolidation

The consolidated annual financial statements include those of the company, its subsidiaries and trusts over which the company exerts control. The capital reorganisation of HomeChoice Holdings Limited to HomeChoice International plc in 2014 has been accounted for in accordance with the principles of reorganisation accounting as applicable to group reorganisations. The consolidated financial statements are therefore presented as if HomeChoice International plc had been the parent company of the group throughout the periods presented.

#### 1.3 Basis of preparation

These annual financial statements have been prepared on the historical cost basis except for financial assets at fair value through profit or loss. The consolidated and separate financial statements are presented in South African Rand and all values are rounded to the nearest million (Rm) except when otherwise indicated. The principal accounting policies applied in the preparation of these annual financial statements have been consistently applied to all the years presented, unless otherwise stated.

#### 1.4 Investment in subsidiaries

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases. The results of subsidiaries are included in the consolidated annual financial statements from the effective date of acquisition to the effective date of disposal. All intergroup transactions, balances, income and expenses are eliminated on consolidation. In the company's financial statements, investments in subsidiaries are carried at cost less any impairment.

#### 1.5 Cell captive insurance contracts

The group has an arrangement with Guardrisk, a licensed insurance company, in insurance cells within South Africa

and Mauritius. These "cells" issue certain contracts that transfer insurance risk. The risks and rewards associated with these contracts are transferred to the company through a cell agreement.

#### Mauritian insurance cell

The group entered into a shareholders' agreement for insurance cells domiciled in Mauritius. In terms of the shareholders' agreement, the Mauritian cells are protected (all assets and liabilities are protected from all other cells and the promoter's non-cellular assets cannot be used to settle cell liabilities). However, in terms of the Protected Cell Companies Act 1999, to the extent that the cellular assets attributable to a cell may be insufficient, the protected cell company's non-cellular assets shall be secondarily liable. The likelihood of non-cellular assets becoming secondarily liable is remote as the cell has been consistently profitable and the promoter, i.e. Guardrisk, has since incorporation of the cell maintained an insignificant value of non-cellular assets. Thus, in substance, the cell meets the definition of a "deemed separate entity" per IFRS 10 and, as such, the results of the insurance cells are included in the consolidated annual financial statements.

If at any point the minimum capital adequacy ratio or solvency ratio of the cell is not met, Weaver Fintech PCC (previously HomeChoice Mauritius PCC) is required to recapitalise the cell by taking up additional shares until the situation is remedied.

#### South African insurance cell

The group has an economic interest in insurance cells domiciled in South Africa. The net investment in the cells is shown under other investments in the statement of financial position. In determining the net insurance result from the cell captive contracts, the group insurance accounting policies are applied.

The net profit or loss after tax is accounted for in profit or loss. The net profit or loss after tax from insurance cell operations is the net insurance result of the investment in insurance contracts.

The net result takes into account insurance premium revenue, insurance claims, salvage and recoveries, acquisition costs, reinsurance and taxes as accounted for by the insurance cell. Dividends are payable to the group in terms of the contract subject to certain liquidity and solvency requirements of the insurance cell.

#### Basis of accounting for underwriting activities

Premiums arising from insurance business
Gross written premiums comprise the premiums on insurance contracts entered into during the year.
Premiums are disclosed gross of commission payable to intermediaries and exclude taxes and levies based on premiums. Insurance premiums are recognised on a straight-line basis over the period of the contract.

Claims arising from insurance business
Claims incurred in respect of insurance contracts consist
of claims and claims-handling expenses paid during the
financial year together with the movement in the provision
for incurred but not reported claims. Provisions for incurred
but not reported claims comprise provisions for claims
arising from insured events that occurred before the
reporting date, but which had not been reported to the
group by that date.

Provision for outstanding claims

Provision is made for the estimated final cost of all claims that had not been settled by the reporting date, less amounts already paid. Liabilities for unpaid claims are estimated, using the input of assessments for individual cases reported to the group and statistical analyses, to estimate the expected cost of claims that may be affected by external factors. The group does not discount its liabilities for unpaid claims.

#### 1.6 Property, plant and equipment

Property, plant and equipment are initially recognised at cost. The cost of an asset comprises any costs incurred in bringing the asset to the location and condition necessary for it to operate as intended by management. Property, plant and equipment are subsequently stated at cost, less accumulated depreciation and accumulated impairment losses. Freehold land is stated at cost less any accumulated impairment in value and is not depreciated. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably.

All other repairs and maintenance expenditures are charged to profit or loss during the financial period in which they are incurred. Depreciation commences when the assets are available for their intended use.

Property, plant and equipment are depreciated on a straight-line basis over the expected useful lives of the various classes of assets, after taking into account residual values. Useful lives of property, plant and equipment and residual values are reviewed on an annual basis.

The effect of changes to useful lives or residual values will be accounted for prospectively in profit or loss. The annual rates applied for depreciation are as follows:

Buildings*	0.0%
Furniture and fittings	10% – 20%
Office equipment	10% – 33.3%
Computer equipment	20% – 33.3%
Plant and machinery	10% – 20%

\* Main building components are not depreciated as their residual value exceeds cost.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are

expected from its use or disposal. Any gain or loss on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (refer to note 1.8).

#### 1.7 Intangible assets

Intangible assets are initially recognised at cost. All of the group's intangible assets are assessed as having finite useful lives and are amortised over their useful economic life using a straight-line basis and tested for impairment if there is an indication that it may be impaired. The amortisation period and the amortisation method are reviewed annually. The amortisation expense is recognised in profit or loss. Intangible assets include licences and computer software (including development costs). The annual amortisation rates applied are as follows:

Licences 12.5% – 100% Computer software 12.5% – 33.3%

Costs associated with maintaining computer software programs are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the group are recognised as intangible assets when the following criteria are met:

- It is technically feasible to complete the software product so that it will be available for use.
- Management intends to complete the software product and use it.
- · There is an ability to use the software product.
- It can be demonstrated how the software product will generate probable future economic benefits.
- Adequate technical, financial and other resources to complete the development and to use the software product are available.
- The expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include employee costs and an appropriate portion of relevant overheads. Gains or losses arising from derecognition of an intangible asset are measured as the difference between disposal proceeds, if any, and the carrying amount of the asset, and are recognised in profit or loss when the asset is derecognised.

Goodwill is measured as described in note 1.11. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill is not amortised but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes, being the operating segments.

#### 1.8 Impairment of non-financial assets

At each reporting date the group assesses whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the group makes an estimate of the asset's recoverable amount, being the higher of its fair value less costs of disposal and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount, with the impairment loss being recognised in profit or loss. An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased.

If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation or amortisation, had no impairment loss been recognised for the asset in prior years. Such a reversal is recognised in profit or loss.

Goodwill is considered to have an indefinite useful life and is not subject to amortisation and is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired.

## 1.9 Inventory

Inventory is valued at the lower of cost, determined on the first-in-first-out basis, and net realisable value. Cost consists of all costs of purchase and other costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and cost necessary to make the sale.

#### 1.10 Leases – lessee

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the group. Assets and liabilities arising from the lease are initially measured on a present value basis of the contractual lease payments, including any payments to be made under reasonably certain extension options.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the group, the lessee's incremental borrowing rate is used,

being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset.

Right-of-use assets are depreciated on a straight-line basis over the expected useful lives of the asset. The annual rates applied for depreciation are as follows:

Buildings 20% – 33.33%

The group subsequently measures right-of-use assets at cost, less any accumulated depreciation and any accumulated impairment losses.

The group subsequently measures lease liabilities by:

- (a) increasing the carrying amount to reflect interest on the lease liability; and
- (b) reducing the carrying amount to reflect the lease payments made.

#### 1.11 Business combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- · fair values of the assets transferred;
- liabilities incurred to the former owners of the acquired business;
- · equity interests issued by the group;
- fair value of any asset or liability resulting from a contingent consideration arrangement; and
- fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the:

- consideration transferred;
- amount of any non-controlling interest in the acquired entity; and
- acquisition-date fair value of any previous equity interest in the acquired entity,

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are

discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value, with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

#### 1.12 Financial instruments

#### Initial recognition and measurement

Financial instruments recognised on the statement of financial position include trade and other receivables, cash and cash equivalents, financial assets at fair value through profit or loss, trade and other payables and interest-bearing borrowings. Trade receivables are defined as sales made through the Retail channel whilst loan receivables are defined as loans granted through the Weaver Fintech channel. Financial instruments are initially measured at fair value, including transaction costs, when the group becomes a party to the contractual arrangements. However, transaction costs in respect of financial assets classified as fair value through profit or loss are expensed.

#### Derecognition

A financial asset is derecognised when the contractual rights to receive cash flows from the asset have been transferred or have expired or when substantially all the risks and rewards of ownership have passed. A financial liability is derecognised when the relevant obligation has either been discharged or cancelled or has expired. Financial assets and liabilities are off-set and the net amount reported in the statement of financial position when there is a current legally enforceable right to set off recognised amounts and there is an intention to realise the assets and settle the liabilities on a net basis. Subsequent to initial recognition, these instruments are measured as set out below.

Classification and subsequent measurement

#### (i) Financial assets

The group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value through profit or loss; and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

## Amortised cost

These are assets that are held for collection of contractual cash flows where those cash flows

represent solely payments of principal and interest and are measured at amortised cost. Interest income from these financial assets is included in finance charges earned using the effective interest rate method. This is calculated by applying the effective interest rate to the gross carrying amount of a financial asset except for:

- (a) purchased or originated credit-impaired financial assets. For these financial assets the group applies the credit-adjusted effective interest rate to the amortised cost of the financial asset from initial recognition; and
- (b) financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets. For these financial assets, the group applies the effective interest rate to the amortised cost of the financial asset in subsequent reporting periods.

Initiation fees which are considered to be an integral part of the effective interest rate are accounted for over the shorter of the original contractual term and the actual term of the loan or credit sale using the effective interest rate. Trade receivables are reduced by the deferred portion of these fees.

Any gain or loss arising on derecognition is recognised directly in profit or loss.

Fair value through profit or loss

These are assets that do not meet the criteria for amortised cost or fair value through other comprehensive income and are measured at fair value through profit or loss.

(ii) Financial liabilities

Financial liabilities are classified as subsequently measured at amortised cost.

#### 1.13 Trade and other receivables

Trade and other receivables are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment.

#### 1.14 Cash and cash equivalents

Cash and cash equivalents, consisting of cash on hand, cash in banks, short-term deposits and bank overdrafts, are subsequently measured at amortised cost.

## 1.15 Trade and other payables

Liabilities for trade and other payables are classified as financial liabilities and are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in profit or loss when liabilities are derecognised, and the interest through the amortisation process. The group has no obligation to fulfil warranties for products sold to customers.

During the year ended 31 December 2021 the refund liability was reclassified from trade and other receivables to trade and other payables.

#### 1.16 Interest-bearing borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case the fee is deferred until the drawdown occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

#### 1.17 Derivative financial instruments

All derivative financial instruments are classified as financial assets or financial liabilities at fair value through profit or loss unless they are designated as a hedging instrument in an effective hedge.

## 1.18 Impairment of financial assets

The group assesses, on a forward-looking basis, the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. The group applies the general impairment approach as trade and loan receivables contain a significant financing component with terms of business varying from 1 to 36 months. The group assesses at the end of each reporting period whether the credit risk on a financial instrument has increased significantly since initial recognition.

Where there has been a significant increase in credit risk since initial recognition the group measures the loss allowance for a financial instrument at an amount equal to the lifetime expected credit losses. Where there has not been a significant increase in credit risk since initial recognition the group measures the loss allowance for that financial instrument at an amount equal to 12-month expected credit losses. The group recognises in profit or loss, as an impairment gain or loss, the amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the end of the reporting period.

Note 1.29 provides more detail of how the group determines a significant increase in credit risk and how the expected credit loss allowance is measured.

#### 1.19 Share capital and equity

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

## Stated and share capital

Share capital represents the par value of ordinary shares issued, being classified as equity. If the group reacquires its own equity instruments, the consideration paid,

including any directly attributable incremental costs, are deducted from equity until the shares are cancelled or reissued. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the group's own equity instruments. Consideration paid or received shall be recognised directly in equity.

#### Share premium

Share premium represents the excess consideration received by the company over the par value of ordinary shares issued and was classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from share premium, net of any taxation effect.

#### Reorganisation reserve

On 28 November 2014 a new entity, HomeChoice International plc, was placed on top of the existing group, HomeChoice Holdings Limited, by issuing shares to the existing group shareholders. This transaction was not a business combination and has been accounted for as a reorganisation of an existing group that has not changed the substance of the reporting entity. No capital was raised as part of the reorganisation. At the time of the reorganisation the shareholders of HomeChoice Holdings became the new shareholders in HomeChoice International plc.

At the time of the reorganisation the consolidated financial statements of the new entity, HomeChoice International plc, were presented using the values from the consolidated financial statements of the previous group holding company. The equity structure – that is, the issued share capital, share premium and treasury shares – reflected that of the new company, with other amounts in equity (such as retained earnings and other reserves) being those from the consolidated financial statements of the previous group holding company. The resulting difference that arose was recognised as a component of equity, called reorganisation reserve.

#### Treasury shares

Shares in the company held by a share trust are classified as treasury shares. Treasury shares are treated as a deduction from equity and the cost price of these shares is deducted in arriving at group equity. No gain or loss is recognised in profit and loss on the purchase, sale, issue or cancellation of the group's own equity instruments. The sales consideration from any subsequent resale of the shares, net of any directly attributable transaction costs, is credited to retained earnings.

#### 1.20 Dividend distribution

Dividend distributions to the company's shareholders are recognised as a liability in the group's financial statements in the period in which dividends are approved by the company's shareholders.

#### 1.21 Share-based payments

The group operates equity-settled share-based compensation plans under which the entity receives services

from employees as consideration for equity instruments of the group. The fair value of the employee services received in exchange for the grant of the equity instruments is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the equity instruments granted excluding the impact of any service and non-market performance vesting conditions (for example, profitability growth targets and remaining an employee of the entity over a specified time period).

The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each reporting period the entity revises its estimates of the number of equity instruments that are expected to vest based on the non-market vesting conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity. When the equity instruments are exercised the company issues new shares or settles through releasing existing treasury shares. If issuing new shares the proceeds received, net of any directly attributable transaction costs, are credited to stated capital when the options are exercised. If settling through the release of existing treasury shares the proceeds received net of any directly attributable transaction costs are credited to retained earnings, with the resulting decrease in treasury shares being debited to same.

The fair value of employee services received, measured by reference to the grant date fair value, is recognised over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity in the parent stand-alone accounts.

#### 1.22 Provisions and contingencies

Provisions are recognised when the group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### 1.23 Revenue recognition

The group earns revenue from the following revenue streams:

- Retail sales (in the scope of IFRS 15)
- Finance income (in the scope of IFRS 9)
- Service fees (in the scope of IFRS 15)
- Insurance fees (in the scope of IFRS 4)
- Dividends (in the scope of IFRS 9)

Revenue is recognised at the amount of the transaction price that is allocated to that performance obligation excluding amounts collected on behalf of third parties. Revenue is recognised when (or as) the entity satisfies a performance obligation by transferring a promised good or service (i.e. an asset) to a customer. An asset is transferred when (or as) the customer obtains control of that asset. Contract liabilities are not recognised as the group does not have an unconditional right to receive

consideration for orders (in advance of performance) at vear-end.

The transaction price of contracts with customers is the selling price of merchandise disclosed via our catalogue or digital channels. The only variable consideration is the refund liability which has been separately accounted for under note 1.29.

The following specific criteria must be met before revenue is recognised:

#### Retail sales

Retail sales comprise revenue from the sale and delivery of merchandise and are recognised when control of the merchandise has transferred, usually on delivery of the merchandise to the customer. Customers have a right to return goods within 14 days and the group records a liability for estimated returns. The group does not operate any loyalty programmes.

#### Finance income

Finance income includes finance charges and delinquent interest earned on trade receivables for all credit sales made and on loans receivable for all loans disbursed to customers. Finance charges and delinquent interest are recognised on the time-proportionate basis using the effective interest rate implicit in the instrument. The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the group estimates cash flows and includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Initiation fees are charged upfront and are capitalised on initiation of a loan or credit sale. In accordance with IFRS 9. Financial Instruments these initiation fees are considered an integral part of the effective interest rate and are accounted for over the shorter of the original contractual term and the actual term of the loan or credit sale, using the effective interest rate. Trade receivables are reduced by the deferred portion of these fees.

## Fees from ancillary services

Fees from ancillary services include revenue earned for administration of transactions with customers, Buy Now, Pay Later fees, value-added services as well as insurance profits received on credit life, funeral and product protection products. These fees are recognised in revenue in the accounting period in which the services are rendered.

#### Dividends received

Dividends received on equity instruments are recognised when the right to receive payment is established.

#### 1.24 Cost of Retail sales

When inventories are sold the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. Cost of sales includes costs of purchase, warehousing and subsequent distribution, including staff costs. Costs of purchase include the purchase price, import duties, non-recoverable taxes and transport costs. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories, arising from an increase in net realisable value, is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs. Costs directly related to the provision of services recognised as revenue in the current period are included in cost of sales.

#### 1.25 Employee benefits

#### Retirement obligations

The group operates a defined contribution retirement provident fund scheme which is funded through payments to insurance companies, determined by periodic actuarial calculations. A defined contribution plan is a retirement plan under which the group pays fixed contributions into a separate entity. The group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions are recognised as an employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### Bonus scheme

The group recognises a liability and an expense for bonuses, based on a formula that takes into consideration the profit attributable to the group's shareholders, after certain adjustments. The group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### 1.26 Taxation

The income tax expense is determined based on taxable income for the year and includes deferred tax and capital gains tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In such case the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### Current taxation

Management periodically evaluates positions taken in tax returns with respect to situations in which tax regulation is subject to interpretation. Management considers uncertain tax positions and tax-related contingencies in accordance with IFRIC 23. Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

#### Deferred taxation

Deferred taxation is recognised using the liability method on temporary differences at the reporting date between the carrying amounts for financial reporting purposes and the tax bases of assets and liabilities. However, the deferred taxation is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred taxation assets are recognised to the extent that it is probable that the related taxation benefit will be realised in the foreseeable future against future taxable profit. Deferred taxation is calculated using the taxation rates that have been enacted at the reporting date that are expected to apply when the asset is realised or the liability settled. The carrying amount of a deferred tax asset is reviewed at each reporting date. If it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all to be utilised, the carrying value of the deferred tax asset is reduced. Deferred tax is provided on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary difference is controlled by the group and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets and liabilities are off-set when there is a legally enforceable right to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity.

#### Withholding tax on dividends

Dividends tax withheld by the company on dividends paid to its shareholders (who do not qualify for an exemption from dividends tax) and payable at the reporting date to the South African Revenue Service (where applicable) is included in trade and other payables in the statement of financial position.

#### 1.27 Foreign currency transactions

Items included in the annual financial statements of each of the group's entities are measured using the currency of the primary economic environment in which the entity operates (functional currency). The consolidated annual financial statements are presented in South African Rand, which is the company's functional and the group's presentation currency. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at yearend exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### 1.28 Segmental reporting

The group's operating segments are identified as being Retail, Weaver Fintech (previously referred to as Financial Services), Property and Other. Operating segments are reported in a manner consistent with the internal reporting

provided to the chief operating decision-maker, being HomeChoice International plc's executive directors. The group's reportable segments are unchanged from the previous reporting date.

Retail consists of the group's HomeChoice operations, whereas Weaver Fintech consists of personal loans, insurance products and value-added services (sold digitally under the FinChoice brand) and Buy Now, Pay Later and payments solutions (sold digitally under the PayJustNow brand). The group's property company, which owns commercial properties utilised within the group, are included in the Property segment. The Other segment relates mainly to the results of the holding companies, as well as those of the HomeChoice Development Trust.

Eliminations include all intergroup transactions, balances, income and expenses as eliminated on consolidation.

The group has a large, widespread customer base and no individual customer contributes a significant portion of revenue. Sales outside of South Africa are less than 10% of total sales based on the domicile of the customer.

The chief operating decision-maker monitors the results of the business segments separately for the purposes of making decisions about resources to be allocated and of assessing performance. They assess the performance of Retail and Property segments based upon a measure of operating profit and Weaver Fintech and Other segments based on a measure of operating profit after interest income and interest expense. This is consistent with how retailers and financial services businesses monitor financial performance.

# 1.29 Significant accounting judgements, estimates and assumptions

The preparation of the group's annual financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying value of the asset or liability affected in the future. The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### Estimation of liability for merchandise returns

Retail customers have the right to return merchandise within 14 days. The group records a refund liability for expected returns using a six-month rolling historical return rate for each major product category. The rates used to estimate the underlying refund liability are reassessed at each reporting date. There has not been a significant change in the return rate over the reporting period. The refund liability has been included in trade and other payables as the group expects to settle on a net basis. Refer to note 18 for the liability for expected returns at year-end.

# Measurement of expected credit loss (ECL) allowance

The measurement of the ECL allowance is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour. Refer to note 3.3 for detailed movements in the loss allowance for the year. Explanation of the inputs, assumptions and estimation techniques used in measuring ECL is further detailed below.

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- determining criteria for significant increase in credit risk;
- choosing appropriate models and assumptions for the measurement of ECL;
- establishing the number and relative weightings of forward-looking scenarios for each type of product/ market and the associated ECL; and
- establishing groups of similar financial assets for the purposes of measuring ECL.

The key judgements and assumptions adopted by the group in addressing the accounting requirements of the standard for ECL measurement are discussed below:

(a) Significant increase in credit risk (SICR)
The group considers a financial instrument to have experienced a SICR since the time of initial recognition when one or more of the following quantitative, qualitative or backstop criteria has been met.

#### Quantitative criteria

 Where a customer has not met his or her minimum contractual obligations for at least two months.
 This is where the instalment is 30 days past due

#### Qualitative criteria

 Where a customer applies for or enters into debt review; where a customer is allocated a higher risk score category based on the group's various behaviour scorecards; or where the customer has demonstrated a significant increase in credit risk on other group credit products

#### Backstop

 A backstop is applied if the borrower is more than 30 days past due on its contractual payments

The assessment of SICR happens monthly at a portfolio level for both Retail and Weaver Fintech. The criteria used to identify SICR are monitored and reviewed periodically for appropriateness by the credit risk team.

(b) Definition of default and credit-impaired assets The group defines a financial instrument as in default when a customer has not met his or her minimum contractual obligation for a period of four months. A customer is considered credit impaired when meeting one or more of the following criteria: for the year ended 31 December 2021 continued

#### Retail

 Where a customer has not met his or her minimum contractual obligations for a period of four months. Default occurs when the instalment is 90 days past due

#### Weaver Fintech

- Where a customer has not met his or her minimum contractual obligations for two consecutive months
- (c) Measuring ECL Explanation of inputs, assumptions and estimation techniques
  The ECL is measured on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit impaired. In prior years, the group calculated the allowance for impairment using delinquency roll rate models.

During the current reporting period, the group adopted a cash flow model approach for measuring impairment in loans and receivables. The ECL is calculated by multiplying the Probability of a Default event happening (PD), the Exposure of the asset At the Default event (EAD) and the associated Losses Given the Default occuring (LGD). These losses include balances written off due to delinquency, retrenchments, death, fraud and debt administration. The projection of the ECL is estimated separately for accounts in Stage 1, 2 or 3 at the reporting date.

For each division, the most recent 12 months of data is used to calculate the associated PDs. The PD is determined by the probability that any account which is not in default will reach a default state over the next twelve months. Further to this, an account is considered to have a 100% PD if it experienced a significant increase in credit risk or was credit impaired during the reporting period and is considered to have a 100% PD.

The group assesses the latest 60 months of data to calculate the segmented LGDs. During the observation period each default event is considered and the related outstanding balance in the month of default is determined. The cash flows recognised from the point of default to the account's conclusion are discounted by the prevailing effective interest rate (EIR) back to the origination date. The difference between the discounted cash flows and balance at default represents the future expected losses in the event of default.

(d) Forward-looking information incorporated in the ECL models

It is one of the fundamental principles of IFRS 9 that the ECL impairment provision for potential future losses takes into account changes in the economic environment in the future. These economic indicators are sourced from the Bureau of Economic Research (BER) on a quarterly basis.

During the previous reporting period the group expected similar customer challenges in 2021 to the 2020 financial year because of the likely time required to roll out the vaccine and achieve herd immunity. As a result, there was no adjustment made for forward-looking information, as models were calibrated using 2020 data in order to allow for a distressed macroeconomic environment similar to 2020.

During the current reporting period the impact of historic macroeconomic conditions on the observed default rates were used to adjust the impairment model PD. The correlations were used to incorporate the expectation of future ecomomic indicators into the current risk expectation. The highest correlating factors include gross domestic product, the price of electricity, the unemployment rate and consumers' private consumption.

Using a weighted average of the base, upside and downside scenarios, an overall ECL impact is determined based on the future economic variables mentioned above.

Scenario	Probability	PD adjustment*	ECL adjustment** (Rm)
Baseline	50%	99%	(2)
Downside	29%	103%	4
Upside	22%	96%	(5)
Total	100%	99%	(3)

- \* Scalar applied to PD percentage.
- \*\* Only applicable to stage 1. There is no future-looking information adjustment for Stages 2 and 3.
- (e) Event-driven management credit estimates
  The Credit Amendment Bill will allow a customer
  who earns less than R7 500 per month and has total
  unsecured debt outstanding of less than R50 000 to
  apply for debt relief through administration channels
  not yet fully clarified by the Bill. This will impact the
  Group's collection of cash flows from clients who
  meet these criteria. The expected implementation
  date for the Credit Amendment Bill is currently
  uncertain. The group's ECL for this event is R15.8 million
  (2020: R21.4 million). Management's areas of
  judgement include assumptions for eligible customers,
  manner in which relief is granted to customers, takeup rate and the legislation implementation date.

The impact of any sensitivities has been assessed as immaterial.

(f) Write-off policy

The group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery. This is usually the case when

the group's in-house collection department and external collection companies which supplement the group's collection activities have been unable to recover outstanding balances. Where receivables have been written off, the group continues to engage in enforcement activity to attempt to recover the receivable due. The group's write-off policy by segment is as follows:

#### Retail

 Where the customer has not met his or her minimum contractual obligations for eight months and has not made any payment at all within the last 90 days; or

#### Weaver Fintech

 Where the debtor has not met his or her minimum contractual obligations for at least six months and has not made any payment at all within the last six months.

If one or more of the above-mentioned conditions are met, the accounts are handed over to recoveries collection agencies and 80% (2020: 80%) of the outstanding balance is written off. The remaining balance is written off in full if there is no reasonable expectation of future recovery. The principle applied is an extension of the current accounting policy and was also applied in the prior year.

#### Leases

When the entity has the option to extend a lease, management uses its judgement to determine whether or not an option would be reasonably certain to be exercised. Management considers all facts and circumstances including their past practice and any cost that will be incurred to change the asset if an option to extend is not taken, to help them determine the lease term.

Subsequent to the commencement date of lease agreements, lease terms are reassessed when there is a significant event or change in circumstances that is within the group's control and affects its ability to exercise or not to exercise the option to renew or to terminate.

Refer to note 6 for movements in the right-of-use assets and lease liabilities for the year.

#### Assessment of control and significant influence

The group has considered whether it controls certain entities, despite not owning a majority of shareholder rights, in accordance with the requirements of *IFRS 10*, *Consolidated Financial Statements*. The board has determined that the group controls the HomeChoice Development Trust.

The HomeChoice Development Trust was established in 2005. The Trust is a benevolent foundation and registered public benefit organisation in South Africa established for the upliftment of underprivileged communities through

focusing on early childhood development (ECD). The Trust has developed and maintains long-standing partnerships with non-profit organisations with a sustainable track record in the ECD sector. Whilst the Trust is governed by independent trustees and no group company has any right to appoint or remove trustees, the Trust receives administrative support from the group and its activities have been funded exclusively by the group to date. On this basis, management has assessed that the economic dependence of the Trust on the group results in effective control over the key activities of the Trust which affect the intangible returns for the group arising from the Trust's activities.

# Recognition of deferred tax assets on assessed losses

Deferred taxation assets are recognised to the extent that it is probable that taxable income will be available in the future against which these can be utilised. Future taxable profits are estimated based on business plans that include estimates and assumptions regarding economic growth, interest, inflation, taxation rates and competitive forces. Refer to note 8.

#### Impairment of intangible assets

Goodwill and intangible assets that have an indefinite useful life, or are not yet ready for use, are assessed annually for impairment. Investments, property, plant and equipment, right-of-use assets and finite intangibles are only tested if an impairment indicator is identified. Refer to notes 4 and 5 for detail of impairment of assets where applicable. The impairment review requires estimation uncertainty (refer to note 5). The group evaluates, among other things, losses incurred, duration and the extent of losses and near-term business outlook.

#### Mauritian insurance cell

The group entered into a shareholders' agreement for insurance cells domiciled in Mauritius. In terms of the shareholders' agreement, the Mauritian cells are protected (all assets and liabilities are protected from all other cells and the promoter's non-cellular assets cannot be used to settle cell liabilities). However, in terms of the Protected Cell Companies Act 1999, to the extent that the cellular assets attributable to a cell may be insufficient, the protected cell company's non-cellular assets shall be secondarily liable. The likelihood of non-cellular assets becoming secondarily liable is remote as the cell has been consistently profitable and the promoter, i.e Guardrisk, has since incorporation of the cell maintained an insignifincant value of non-cellular assets. Thus, in substance, the cell meets the definition of a "deemed separate entity" per IFRS 10 and, as such, the results of the insurance cells are included in the consolidated annual financial statements.

If at any point the minimum capital adequacy ratio or solvency ratio of the cell is not met, Weaver Fintech is required to recapitalise the cell by taking up additional shares until the situation is remedied.

## 2. New standards and interpretations

#### 2.1 Standards and interpretations effective and adopted in the current period

The IASB has issued the following new standards, amendments or interpretations to existing standards. These are effective during the year, but are not relevant to the group's operations:

• Amendments to IFRS 9, Financial Instruments; IAS 39, Financial Instruments: Recognition and Measurement; IFRS 7, Financial Instruments: Disclosures; IFRS 4, Insurance Contracts; and IFRS 16, Leases – interest rate benchmark (IBOR) reform (Phase 2)

#### 2.2 Standards and interpretations not yet effective but relevant

The group has chosen not to early adopt the following standards and interpretations, which have been published and are mandatory for the group's accounting periods beginning on or after 1 January 2022 or later periods:

New standard	Nature of the change	Impact
IFRS 17, Insurance Contracts	The IASB issued IFRS 17, Insurance Contracts and thereby started a new epoch of accounting for insurers. Whereas the current standard, IFRS 4, allows insurers to use their local GAAP, IFRS 17 defines clear and consistent rules that will significantly increase the comparability of financial statements. For insurers, the transition to IFRS 17 will have an impact on	The group is currently assessing the impact of IFRS 17.  Transition is expected on 1 January 2023.
	financial statements and on key performance indicators.  Under IFRS 17 the general model requires entities to measure an insurance contract at initial recognition at the total of the fulfilment cash flows (comprising the estimated future cash flows, an adjustment to reflect the time value of money and an explicit risk adjustment for non-financial risk) and the contractual service margin. The fulfilment cash flows are remeasured on a current basis each reporting period. The unearned profit (contractual service margin) is recognised over the coverage period.	
	Aside from this general model, the standard provides, as a simplification, the premium allocation approach. This simplified approach is applicable for certain types of contract, including those with a coverage period of one year or less.	
	In response to some of the concerns and challenges raised, the board developed targeted amendments and several proposed clarifications intended to ease implementation of IFRS 17, simplify some requirements of the standard and ease transition. The amendments are not intended to change the fundamental principles of the standard or unduly disrupt implementation already under way.	

. 2.2 New standards and interpretations (continued)
Standards and interpretations not yet effective but relevant (continued)

New standard	Nature of the change	Impact
IFRS 17, Insurance Contracts Amendments	In response to some of the concerns and challenges raised, the board developed targeted amendments and a number of proposed clarifications intended to ease implementation of IFRS 17, simplify some requirements of the standard and ease transition. The amendments relate to eight areas of IFRS 17 and they are not intended to change the fundamental principles of the standard or unduly disrupt implementation already under way.	The group is currently assessing the impact of IFRS 17.  Transition is expected on 1 January 2023.
Amendments to IAS 1, Classification of Liabilities as Current or Non-current	The amendments clarify that the classification of liabilities as current or non-current is based on rights that are in existence at the end of the reporting period and specify that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability.	The amendments are not expected to have a material impact on future financial statements.  Transition is expected on 1 January 2024.
Annual Improvements to IFRS Standards 2018 – 2020	<ul> <li>These amendments include minor changes to:</li> <li>IFRS 1, First-time Adoption of IFRS has been amended for a subsidiary that becomes a first-time adopter after its parent. The subsidiary may elect to measure cumulative translation differences for foreign operations using the amounts reported by the parent at the date of the parent's transition to IFRS.</li> <li>IFRS 9, Financial Instruments has been amended to include only those costs or fees paid between the borrower and the lender in the calculation of "the 10% test" for derecognition of a financial liability. Fees paid to third parties are excluded from this calculation.</li> <li>IFRS 16, Leases, amendment to the Illustrative Example 13 that accompanies IFRS 16 to remove the illustration of payments from the lessor relating to leasehold improvements. The amendment intends to remove any potential confusion about the treatment of lease incentives.</li> <li>IAS 41 – biological assets The board amended paragraph 22 to remove the requirement to exclude cash flows for taxation when measuring fair value because doing so aligns the requirements in IAS 41 on fair value measurement with those in IFRS 13, Fair Value Measurement.</li> </ul>	The amendments are not expected to have a material impact on future financial statements.  Transition is expected on 1 January 2022.
Amendments to IFRS 3 — reference to the Conceptual Framework	<ul> <li>The amendments include:</li> <li>an update to IFRS 3 so that it refers to the 2018 Conceptual Framework;</li> <li>a requirement that, for obligations within the scope of IAS 37, an acquirer applies IAS 37 to determine whether at the acquisition date a present obligation exists as a result of past events; and</li> <li>an explicit statement that an acquirer does not recognise contingent assets acquired in a business combination.</li> </ul>	The amendments are not expected to have a material impact on future financial statements.  Transition is expected on 1 January 2022.
Amendments to IAS 16, Property, Plant and Equipment – Proceeds Before Intended Use	The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced before that asset is available for use.  The amendments also clarify the meaning of "testing whether an asset is functioning properly".	The amendments are not expected to have a material impact on future financial statements.  Transition is expected on 1 January 2022.
Amendments to IAS 37, Onerous Contracts – Cost of Fulfilling a Contract	The amendments specify that the "cost of fulfilling" a contract comprises the "costs that relate directly to the contract". This includes incremental costs of fulfilling that contract (example: direct labour) and an allocation of other costs that relate directly to fulfilling contracts (example: depreciation allocation).	The amendments are not expected to have a material impact on future financial statements.  Transition is expected on 1 January 2022.

#### 2. New standards and interpretations (continued)

#### 2.2 Standards and interpretations not yet effective but relevant (continued)

New standard	Nature of the change	Impact
Narrow scope amendments to IAS 1, Practice Statement 2 and IAS 8	The amendments aim to improve accounting policy disclosures and to help users of the financial statements to distinguish between changes in accounting estimates and changes in accounting policies.	The amendments are not expected to have a material impact on future financial statements.
		Transition is expected on 1 January 2023.
Amendment to IAS 12 – deferred tax related to assets and liabilities arising from a single transaction – deferred tax related to assets and liabilities arising from a single transaction	These amendments require companies to recognise deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences.	The amendments are not expected to have a material impact on future financial statements.  Transition is expected on 1 January 2023.
Amendment to IFRS 16, Leases – COVID-19- related Rent Concessions – extension of the practical expedient	As a result of the novel coronavirus (COVID-19) pandemic, rent concessions have been granted to lessees. In May 2020 the IASB published an amendment to IFRS 16 that provided an optional practical expedient for lessees to assess whether a rent concession related to COVID-19 is a lease modification. On 31 March 2021 the IASB published an additional amendment to extend the date of the practical expedient from 30 June 2021 to 30 June 2022.	The amendments are not expected to have a material impact on future financial statements.  Transition is expected on 1 April 2021.

#### 2.3 Standards and interpretations not yet effective or relevant

The group has not applied the following new and amended standards and interpretations that have been issued but are not yet effective, nor relevant, to the group's operations:

· Amendments to IFRS 10 and IAS 28 - sale or contribution of assets between an investor and its associate or joint venture

#### 3. Risk management and financial instrument disclosure

The board is accountable for the process of risk management, establishing appropriate risk and control policies, and communicating these throughout the group. The group's risk management policies are designed to identify risks faced by the group and establish appropriate controls and limits to mitigate the risk to acceptable levels. The audit and risk committee oversees how management monitors compliance with these risk and control policies.

This note discloses information about the group's capital risk management and exposure to risks from its use of financial instruments.

#### 3.1 Capital risk management

The group's objectives in managing capital is to sustain its ability to continue as a going concern while enhancing returns to shareholders. The group primarily makes use of equity for capital management purposes. Equity consists of ordinary share capital and reserves as disclosed in the statement of changes in equity.

The capital structure of the group also consists of debt, which includes the borrowings disclosed in note 16 and cash and cash equivalents disclosed in note 11.

The directors meet regularly to review the capital structure. As part of this review the directors consider the availability of funding within the group to fund its capital requirements. The directors also consider the cost of capital and the risks associated with each class of capital. The board monitors the return on equity and seeks to maintain a balance between the higher returns that may be possible with higher levels of borrowings, and the security and other benefits afforded by a sound capital position. The group's medium-term target is for net debt to remain below 60% of total equity.

In order to maintain or adjust the capital structure the group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or increase or reduce debt. The group does not have a defined share buy-back plan.

There were no changes in the group's approach to capital maintenance during the year. During the current and prior years there were no defaults or breaches of any of the group's agreements with its lenders.

### 3.2 Financial risk management

The group's activities expose it to a variety of financial risks arising from the use of financial instruments, including credit risk, liquidity risk and market risk.

The group's financial assets and liabilities, as well as non-financial assets and liabilities, can be summarised as follows:

	Notes	At fair value through profit or loss Rm	At amortised cost Rm	Non- financial assets Rm	Total Rm
Assets					
2021					
Current assets					
Trade receivables – Retail	10	_	1 364	_	1 364
Loans receivable – Weaver Fintech	10	-	2 102	-	2 102
Other receivables	10	5	2	55	62
Other investments	7	11	_	44	55
Cash at bank	11	-	203	_	203
Total		16	3 671	99	3 786
Maximum exposure to credit risk		16	3 671		
2020					
Current assets					
Trade receivables – Retail	10	-	1 517	_	1 517
Loans receivable – Weaver Fintech	10	-	1 493	_	1 493
Other receivables	10	-	_	14	14
Other investments*	7	_	-	34	34
Cash at bank	11	_	415	_	415
Total		_	3 425	48	3 473
Maximum exposure to credit risk		_	3 425	_	

<sup>\*</sup> Fair value through profit and loss assets have been reclassified to other investments for the year ended 31 December 2021. The other investments comparative has been restated to include R34 million related to the insurance cell under non-financial assets.

### 3.2 Financial risk management (continued)

	Notes	At amortised cost Rm	Non- financial liabilities Rm	Total Rm
Liabilities				
2021				
Non-current liabilities				
Mortgage bonds	16	178	_	178
Suspensive sale agreements	16	36	-	36
Commercial term loan facilities	16	846	_	846
Non-current other payables	17	4	-	4
Current liabilities				
Trade payables	18	169	-	169
Other payables	18	86	83	169
Mortgage bonds	16	26	-	26
Suspensive sale agreements	16	18	-	18
Total		1 363	83	1 446
2020				
Non-current liabilities				
Mortgage bonds	16	201	_	201
Suspensive sale agreements	16	37	_	37
Commercial term loan facilities	16	695	_	695
Non-current trade and other payables	17	4	-	4
Current liabilities				
Trade payables	18	226	_	226
Other payables*	18	63	60	123
Mortgage bonds	16	24	_	24
Suspensive sale agreements	16	15	-	15
Total		1 265	60	1 325

<sup>\*</sup> The other payables comparative has been restated to accurately reflect classification of financial and non-financial assets.

#### 3.3 Credit risk management

The group uses credit to facilitate merchandise sales which enables customers in the mass middle-income market to purchase higher-value products on credit. Credit is offered for Retail purchases in South Africa, Botswana, Namibia, Lesotho and the Kingdom of eSwatini, while Weaver Fintech loans are available to customers in South Africa and Botswana.

Credit risk refers to the risk that a counterparty will default on its contractual obligations, resulting in financial loss to the group. There is no concentration of credit risk as the group has a large, widespread customer base. Credit risk consists principally of trade and loan receivables and short-term cash deposits. The group's maximum exposure to credit risk at yearend in respect of financial assets is shown in note 3.2.

Credit risk is managed through a process of continued multiple-level risk filtering. The group customer base has a strong female bias. Females, particularly those buying homeware products, have proven better credit risk than their male counterparts.

In assessing applications for credit, affordability criteria are applied together with in-house developed scorecards based on credit bureau data. Fraud detection tools are used to identify potentially fraudulent applications. New customers are granted a low credit exposure relative to their affordability. This allows the group to monitor payment behaviour with low exposure risk. As a customer demonstrates good payment performance and the behaviour scorecards identify her as a better risk, the purchase limit is raised closer to the maximum affordability level.

Behaviour scorecards are used to determine credit extension to good-paying customers, to drive repurchase rates and repeat loans, and reduce average bad debt. These scorecards are regularly reviewed and upgraded to ensure the group's credit policy remains in line with an acceptable level of risk for repeat business.

All group data is taken into account when a customer is considered for credit extension. In this way a customer in arrears with any group product will not be granted further credit for Retail or Weaver Fintech. The quality of the customer base is closely monitored and early default models are maintained to detect any signs of early customer default.

The group operates dedicated collections call centres with predictive dialling technology to optimise customer contact. External collection agents are used to supplement collections activities to recover outstanding balances. The group does not hold any collateral against receivable balances. Refer to note 36 for management's response to managing the credit risk during Covid-19.

The group assesses on a forward-looking basis the ECLs associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. The group applies the general impairment approach. The group assesses at the end of each reporting period whether the credit risk on a financial instrument has increased significantly since initial recognition.

Where there has been a significant increase in credit risk since initial recognition the group measures the loss allowance for a financial instrument at an amount equal to the lifetime ECLs. Where there has not been a significant increase in credit risk since initial recognition the group measures the loss allowance for that financial instrument at an amount equal to 12-month ECLs. The group recognises in profit or loss, as an impairment gain or loss, the amount of ECLs (or reversal) that is required to adjust the loss allowance at the end of the reporting period.

Note 1.29 provides more detail of how the group determines significant increase in credit risk, forward-looking and event-driven management credit estimates on the ECL model.

The group establishes an allowance for impairment that represents its estimate of incurred losses using cash flow models. The estimation of credit losses makes use of detailed models that are used to determine credit impairments. These are complex data-driven models based on account performance over a period of time. A committee consisting of credit risk, finance and company directors review the output of the models to ensure that a consistent and rigorous approach is followed.

No security is obtained for trade and loans receivables, and accordingly the entire balance as per the statement of financial position is exposed to credit risk.

# 3.3 Credit risk management (continued)

Company internal credit rating	Expected credit loss rate	Basis for recognition of expected credit loss provision (lifetime vs 12 months)	Gross carrying amount at 31 Dec Rm	at 31 Dec	Basis for calculation of interest revenue
2021					
Retail					
Performing	11.4%	12-month expected credit loss	1 041	922	Gross carrying amount
Underperforming	42.5%	Lifetime expected credit loss	381	219	Gross carrying amount
Non-performing	63.0%	Lifetime expected credit loss	603	223	Net carrying amount
Totals	32.6%		2 025	1364	
Non-performing comprises:					
Active*	58.9%	Lifetime expected credit loss	467	192	Net carrying amount
Handed over to recoveries collection agencies	77.2%	Lifetime expected credit loss	136	31	Net carrying amount
Weaver Fintech					
Performing	3.6%	12-month expected credit loss	1905	1836	Gross carrying amount
Underperforming	27.9%	Lifetime expected credit loss	197	142	Gross carrying amount
Non-performing	66.3%	Lifetime expected credit loss	368	124	Net carrying amount
Totals	14.9%		2 470	2 102	
Non-performing comprises:					
Active*	64.2%	Lifetime expected credit loss	296	106	Net carrying amount
Handed over to recoveries collection agencies	75.0%	Lifetime expected credit loss	72	18	Net carrying amount

<sup>\*</sup> Pre-legal accounts that have not been partially written off.

# 3.3 Credit risk management (continued)

Company internal credit rating	Expected credit loss rate	Basis for recognition of expected credit loss provision (lifetime vs 12 months)	Gross carrying amount at 31 Dec Rm	at 31 Dec	Basis for calculation of interest revenue
2020					
Retail					
Performing	10.4%	12-month expected credit loss	1 174	1052	Gross carrying amount
Underperforming	33.4%	Lifetime expected credit loss	353	235	Gross carrying amount
Non-performing	65.6%	Lifetime expected credit loss	668	230	Net carrying amount
Totals	30.9%		2 195	1 517	
Non-performing comprises:					
Active*	63.5%	Lifetime expected credit loss	556	203	Net carrying amount
Handed over to recoveries collection agencies	75.9%	Lifetime expected credit loss	112	27	Net carrying amount
Weaver Fintech					
Performing	4.8%	12-month expected credit loss	1385	1 318	Gross carrying amount
Underperforming	30.4%	Lifetime expected credit loss	181	126	Gross carrying amount
Non-performing	77.1%	Lifetime expected credit loss	214	49	Net carrying amount
Totals	16.1%		1780	1 493	
Non-performing comprises:					
Active*	79.1%	Lifetime expected credit loss	153	32	Net carrying amount
Handed over to recoveries collection agencies	72.1%	Lifetime expected credit loss	61	17	Net carrying amount

<sup>\*</sup> Pre-legal accounts that have not been partially written off.

### 3.3 Credit risk management (continued)

In the prior year certain amounts relating to the provision for impairment in respect of late-stage delinquency and partially written off accounts were erroneously presented on a net basis against the gross trade and loan receivable amounts and were incorrectly reflected in performing and under-performing instead of non-performing. These matters also affect the reconciling items in the expected loss allowance reconcilliation and gross receivable reconcilliation presented for the comparative period and have been accordingly restated. The 2020 numbers have been restated to ensure consistency between the current and comparative figures.

		ceivable 20		eivable 20	Provision as a % of gross receivable 2020	
	Reported Rm	Restated Rm	Reported Rm	Restated Rm	Reported %	Restated %
Retail				,		
Performing	1 203	1 174	1 125	1 052	6.5	10.4
Underperforming	359	353	230	235	35.9	33.4
Non-performing	361	668	162	230	55.1	65.6
	1 923	2 195	1 517	1 517	21.1	30.9
Weaver Fintech						
Performing	1 385	1 385	1 309	1 318	5.5	4.8
Underperforming	181	181	115	126	36.5	30.4
Non-performing	196	214	69	49	64.8	77.1
	1 762	1 780	1 493	1 493	15.3	16.1

The company uses three categories for trade and loan receivables which reflect their credit risk and how the loss provision is determined for each of these categories. A summary of the assumptions underpinning the company's expected credit loss model is as follows:

Category	Company definition of category	Basis for recognition of expected credit loss provision
Performing	All accounts that have not had a significant increase in credit risk since initial recognition	12-month expected credit loss
Underperforming	Accounts that have had a significant increase in credit risk since initial recognition	Lifetime expected credit loss
Non-performing	Accounts that have objective evidence of impairment at the reporting date	Lifetime expected credit loss

### 3.3 Credit risk management (continued)

The loss allowance for trade and loan receivables as at 31 December 2021 reconciles to the opening loss allowance for that provision as follows:

	Perfor	ming	Underperforming		Non-performing		Total	
Description	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm
Opening loss allowance as at 1 January 2020	103	65	117	89	146	100	366	254
Restatement of prior-period partial write-off adjustment <sup>7</sup>	(6)	(7)	(7)	(11)	286	36	273	18
New financial assets originated or purchased <sup>1</sup>	54	46	50	28	120	47	224	121
Movement between stages <sup>2</sup>								
Remain in same stage	18	(1)	8	(3)	(11)	_	15	(4)
Stage 1 to Stage 2	(11)	(2)	50	14	_	_	39	12
Stage 1 to Stage 3	(23)	(1)	_	_	134	19	111	18
Stage 2 to Stage 1	14	1	(14)	(11)	_	_	-	(10)
Stage 2 to Stage 3	_	_	(30)	(2)	65	3	35	1
Stage 3 to Stage 1	3	_	-	_	(15)	(2)	(12)	(2)
Stage 3 to Stage 2	-	_	8	2	(8)	(5)	-	(3)
Loans and advances settled in the current year <sup>3</sup>	(18)	(20)	(19)	(8)	(33)	(3)	(70)	(31)
Change in risk <sup>4</sup>	-	(3)	_	_	_	(3)	-	(6)
Write-off point adjustment	-	(8)	_	(7)	_	54	-	39
Debt review portfolio sold	_	_	(5)	(21)	(3)	(46)	(8)	(67)
Write-offs <sup>5</sup>	(11)	(3)	(36)	(15)	(236)	(34)	(283)	(52)
Other <sup>6</sup>	(1)	_	(4)	_	(7)	_	(12)	(1)
Closing loss allowance as at 31 December 2020	122	67	118	55	438	165	678	287

<sup>&</sup>lt;sup>1.</sup> Include closing balances for advances to customers who were not on book at the beginning of the year and reflected in the respective stages at the end of the year.

<sup>3</sup> Includes the reversal of opening balances for trade and loans receivable repaid during the year.

5. Includes the release of opening balances for accounts that were written off during the year. These write-offs were included based on the stage of the receivable at the beginning of the year.

Late-stage delinquency and partially written off accounts that were incorrectly presented on a net basis in prior years are shown on a gross basis. Refer to the 2020 restatement.

<sup>&</sup>lt;sup>2</sup> Balances move out of a stage based on the opening balance on the book at the start of the year and move into a stage based on the closing balance on the book at the end of the year.

Includes transfers out of the respective stages at the start of the year into debt review and other extended payment terms. This applies to financial services only as transfer to debt review is included in movements between stages for retail.

<sup>6</sup> Includes movements in the loss allowance at the start of the year resulting from changes in the activity of debtors due to retrenchments, disabilities, debt administration, death, fraud, cancellations and deferred fee liability.

### 3.3 Credit risk management (continued)

	Perfor	ming	Underper	forming	Non-performing		Total	
Description	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm
New financial assets originated or purchased <sup>1</sup>	50	28	69	20	68	108	187	156
Movement between stages <sup>2</sup>								
Remain in same stage	9	4	7	(3)	(30)	-	(14)	-
Stage 1 to Stage 2	(16)	(2)	95	14	-	-	79	12
Stage 1 to Stage 3	(18)	(1)	_	-	117	19	99	18
Stage 2 to Stage 1	9	1	(14)	(9)	-	-	(5)	(8)
Stage 2 to Stage 3	-	-	(26)	(2)	38	4	12	2
Stage 3 to Stage 1	2	-	-	-	(6)	(3)	(4)	(2)
Stage 3 to Stage 2	-	-	11	2	(7)	(9)	4	(7)
Loans and advances settled in the current year <sup>3</sup>	(22)	(23)	(20)	(6)	(29)	(2)	(71)	(32)
Change in risk <sup>4</sup>	-	(2)	_	(8)	_	(12)	_	(22)
Write-off point adjustment	_	-	-	-	-	14	_	14
Debt review portfolio sold	_	_	(23)	-	(11)	(17)	(34)	(17)
Write-offs <sup>5</sup>	(17)	(1)	(54)	(8)	(191)	(23)	(262)	(32)
Other <sup>6</sup>	(1)	_	(1)	_	(7)	(1)	(9)	(1)
Closing loss allowance as at 31 December 2021	119	69	162	55	380	244	661	368

<sup>&</sup>lt;sup>1.</sup> Include closing balances for advances to customers who were not on book at the beginning of the year and reflected in the respective stages at the end of the year.

Balances move out of a stage based on the opening balance on the book at the start of the year and move into a stage based on the closing balance on the book at the end of the year.

<sup>&</sup>lt;sup>3</sup> Includes the reversal of opening balances for trade and loans receivable repaid during the year.

Includes transfers out of the respective stages at the start of the year into debt review and other extended payment terms. This applies to financial services only as transfer to debt review is included in movements between stages for retail.

<sup>&</sup>lt;sup>5</sup> Includes the release of opening balances for accounts that were written off during the year. These write-offs were included based on the stage of the receivable at the beginning of the year.

<sup>6.</sup> Includes movements in the loss allowance at the start of the year resulting from changes in the activity of debtors due to retrenchments, disabilities, debt administration, death, fraud, cancellations and deferred fee liability.

### 3.3 Credit risk management (continued)

The significant changes in the gross carrying amount of trade and loan receivables are explained below:

	Perfo	ming	Underperforming Non-perform		forming	orming Total		
Description	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm
Opening gross balance as at 1 January 2020	1 218	1 396	417	247	312	194	1 947	1 837
Restatement of prior-period partial write-off adjustment <sup>7</sup>	(28)	-	(6)	_	308	18	274	18
New financial assets originated or purchased <sup>1</sup>	507	614	144	56	164	64	815	733
Movement between stages <sup>2</sup>								
Remain in same stage	76	(13)	11	(9)	(5)	_	82	(23)
Stage 1 to Stage 2	(125)	(48)	139	47	_	_	14	(1)
Stage 1 to Stage 3	(275)	(23)	_	_	182	25	(93)	2
Stage 2 to Stage 1	135	20	(48)	(31)	_	_	87	(11)
Stage 2 to Stage 3	_	_	(108)	(5)	90	4	(18)	(1)
Stage 3 to Stage 1	22	3	_	_	(19)	(5)	3	(2)
Stage 3 to Stage 2	_	_	24	6	(11)	(9)	13	(2)
Loans and advances settled in the current year <sup>3</sup>	(217)	(410)	(67)	(27)	(42)	(4)	(326)	(441)
Change in risk⁴	_	(73)	_	(1)	_	(5)	_	(78)
Write-off point adjustment	_	_	_	_	_	75	_	75
Debt review portfolio sold	_	_	(9)	(51)	(4)	(76)	(13)	(127)
Write-offs <sup>5</sup>	(124)	(70)	(130)	(51)	(298)	(66)	(552)	(186)
Other <sup>6</sup>	(15)	(9)	(14)	(1)	(9)	(1)	(38)	(11)
Gross carrying amount as at 31 December 2020	1 174	1 385	353	181	668	214	2 195	1 780

<sup>&</sup>lt;sup>1.</sup> Include closing balances for advances to customers who were not on book at the beginning of the year and reflected in the respective stages at the end of the year.

3. Includes the reversal of opening balances for trade and loans receivable repaid during the year.

Includes the release of opening balances for accounts that were written off during the year. These write-offs were included based on the stage of the receivable at the beginning of the year.

6 Includes movements in the loss allowance at the start of the year resulting from changes in the activity of debtors due to retrenchments, disabilities, debt administration, death, fraud, cancellations and deferred fee liability.

Late-stage delinquency and partially written off accounts that were incorrectly presented on a net basis in prior years are shown on a gross basis. Refer to the 2020 restatement.

<sup>2</sup> Balances move out of a stage based on the opening balance on the book at the start of the year and move into a stage based on the closing balance on the book at the end of the year.

<sup>4.</sup> Includes transfers out of the respective stages at the start of the year into debt review and other extended payment terms. This applies to financial services only as transfer to debt review is included in movements between stages for retail.

### 3.3 Credit risk management (continued)

	Perfor	ming	Underper	forming	Non-per	Non-performing		:al
Description	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm	Retail Rm	Weaver Fintech Rm
New financial assets originated or purchased <sup>1</sup>	411	1 039	160	83	112	179	683	1 300
Movement between stages <sup>2</sup>								
Remain in same stage	19	111	8	(12)	(42)	-	(15)	98
Stage 1 to Stage 2	(146)	(48)	205	52	-	-	59	4
Stage 1 to Stage 3	(162)	(24)	_	-	192	29	30	5
Stage 2 to Stage 1	76	24	(40)	(28)	-	-	36	(5)
Stage 2 to Stage 3	-	-	(75)	(7)	63	6	(12)	(1)
Stage 3 to Stage 1	19	2	_	-	(9)	(3)	10	(1)
Stage 3 to Stage 2	_	_	24	8	(5)	(12)	19	(5)
Loans and advances settled in the current year <sup>3</sup>	(197)	(487)	(55)	(20)	(44)	(3)	(296)	(510)
Change in risk <sup>4</sup>	-	(47)	-	(27)	-	(15)	_	(89)
Write-off point adjustment	_	_	-	-	_	25	_	25
Debt review portfolio sold	_	_	(36)	-	(16)	(21)	(52)	(21)
Write-offs <sup>5</sup>	(105)	(43)	(146)	(31)	(298)	(29)	(549)	(103)
Other <sup>6</sup>	(48)	(5)	(17)	(1)	(18)	(1)	(83)	(7)
Gross carrying amount as at 31 December 2021	1 041	1 905	381	197	603	368	2 025	2 470

<sup>&</sup>lt;sup>1.</sup> Include closing balances for advances to customers who were not on book at the beginning of the year and reflected in the respective stages at the end of the year.

Balances move out of a stage based on the opening balance on the book at the start of the year and move into a stage based on the closing balance on the book at the end of the year.

<sup>&</sup>lt;sup>3</sup> Includes the reversal of opening balances for trade and loans receivable repaid during the year.

Includes transfers out of the respective stages at the start of the year into debt review and other extended payment terms. This applies to financial services only as transfer to debt review is included in movements between stages for retail.

<sup>&</sup>lt;sup>5</sup> Includes the release of opening balances for accounts that were written off during the year. These write-offs were included based on the stage of the receivable at the beginning of the year.

<sup>6.</sup> Includes movements in the loss allowance at the start of the year resulting from changes in the activity of debtors due to retrenchments, disabilities, debt administration, death, fraud, cancellations and deferred fee liability.

### 3.3 Credit risk management (continued)

### Trade receivables

The group manages the ageing of trade receivables on a contractual basis. Trade receivables classified as "satisfactory paid" includes current receivables and amounts past due less than 30 days. Past experience has shown that a significant portion of amounts past due less than 30 days carry credit risk similar to that of current receivables, and accordingly these balances are reviewed together. The ageing of customers, as presented below, is expressed as a percentage of the value of outstanding balances, based on both the gross trade receivables book before provisions and the net trade receivables book after provisions.

		Gross trade receivables		t trade eivables	Provision as a % of gross trade receivables		
	2021 Rm	2020 Rm	2021 Rm	2020 Rm	2021 %	2020 %	
Contractual							
Retail							
Satisfactory paid	1 179	1 393	998	1 232	15.4	11.6	
Current	849	1 107	756	1 023	11.0	7.6	
Past due less than 30 days	330	286	242	209	26.7	26.9	
Past due 31 – 60 days	156	154	92	89	41.0	42.2	
Past due 61 – 90 days	106	104	61	52	42.5	50.0	
Past due more than 91 days	584	544	213	141	63.5	74.1	
	2 025	2 195	1 364	1 517	32.6	30.9	
Trade receivables gross, net (Rm)	2 025	2 195	1 364	1 517	(661)	(678)	

### 3.3 Credit risk management (continued)

#### Loans receivable

The group manages the ageing of loans receivable on a recency basis. Recency refers to the number of payment cycles that have elapsed since the last qualifying payment was received.

The ageing of customers, as presented below, is expressed as a percentage of the value of outstanding balances, based on both the gross loans receivable book before provisions and the net loans receivable book after provisions.

	Gross loans receivable			t loans eivable	Provision as a % of gross loans receivable	
	2021 Rm	2020 Rm	2021 Rm	2020 Rm	2021 %	2020 %
Recency						
Weaver Fintech						
Current	2 007	1 469	1 895	1 353	5.6	7.9
Not paid 1 – 30 days	172	126	119	80	30.8	36.5
Not paid 31 – 60 days	68	47	34	25	50.0	46.8
Not paid more than 61 days	223	138	54	35	75.8	74.6
	2 470	1 780	2 102	1 493	14.9	16.1
Loans receivable gross, net (Rm)	2 470	1 780	2 102	1 493	(368)	(287)
					2021 %	2020 %
Loan product weighting						
Weaver Fintech						
1 – 3-month loan					10.0	10.1
6-month loan					6.1	5.7
12-month loan					26.9	27.4
24-month loan					30.4	35.6
36-month Ioan					17.2	12.4
Other					9.4	8.8
					100.0	100.0

The total loss allowance as a percentage of the trade and loans receivable books in stage 2 and stage 3 at the reporting date is:

	2021 %	2020 %
Retail	67.2	66.4
Weaver Fintech	65.3	72.7

The group did not consider there to be any significant credit risk exposure which has not been adequately provided for.

### Cash and cash equivalents

The group invests surplus cash only with investment-grade rated financial institutions.

### 3.4 Liquidity risk management

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due. The group's approach to liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, without incurring unacceptable losses or risking damage to the group's reputation. The risk is managed through optimisation of daily cash management and regular reviews of cash flow projections to ensure that appropriate borrowing facilities are in place.

The following table details the group's undiscounted contractual maturities for its financial liabilities and includes contractually charged interest cash flows.

	Weighted average interest rate %	On demand Rm	1 year Rm	2 years Rm	3 years Rm	4 years Rm	Over 4 years Rm	Total Rm	Carrying value Rm
2021									
Non-interest-bearing liabilities									
Non-current trade and other				1	1	1	1	4	4
payables Trade and other payables		106	149	-	_	_	' -	255	255
		100						233	233
Interest-bearing liabilities	6.51		20	40	41	00	22	241	204
Mortgage bonds	6.51	_	39	40	41	89	32	241	204
Suspensive sale agreements  Commercial term loan facilities	7.62 6.70	_	21 57	19 206	12 719	7	2	61 982	54 846
Lease liabilities	9.60	_	33	15	12	- 5	- 1	66	56
Lease liabilities	9.00	106	299	281	785	102	36	1 608	1 419
		100	233	201	765	102		1 000	1417
2020									
Non-interest-bearing liabilities									
Non-current trade and other			1	1	1	1		4	4
payables		_	1	1	I	1	_	4	4
Trade and other payables*		142	170	_	-	-	_	312	289
Interest-bearing liabilities									
Mortgage bonds	6.27	_	37	38	39	40	121	275	225
Suspensive sale agreements	7.36	-	19	16	14	7	2	58	52
Commercial term loan facilities	6.45	-	45	45	45	718	_	853	695
Lease liabilities	9.60	_	29	24	16	10	3	82	70
		142	301	124	115	776	126	1 584	1 358

<sup>\*</sup> The other payables comparative has been restated to accurately reflect classification of financial and non-financial assets. The group has the following borrowing facilities available:

	2021 Rm	2020 Rm
General banking facilities available	375.0	300.0
Guarantees	14.2	14.2
Suspensive sale agreements facility available	85.0	85.0
	474.2	399.2
Amounts drawn against these facilities	(83.5)	(99.4)
Unutilised borrowing facilities at 31 December 2021	390.7	299.8
Commercial term loan facilities available	1 800.0	1 050.0
Amounts drawn against these facilities	(846.4)	(694.8)
Unutilised borrowing facilities at 31 December 2021	953.6	355.2

### 3.4 Liquidity risk management (continued)

The commercial loan is subject to the following covenants:

	Default limit	Actual 2021 %	Actual 2020 %
Covenant			
Net debt to equity	60.00	29.60	19.80
Retail debtors cost as a % of average gross debtors	34.00	26.70	28.70
Weaver Fintech debtors cost as a % of average gross debtors	28.00	19.40	17.70

The board is satisfied that there is significant headroom between the covenant default limits and actual performance.

### 3.5 Market risk management

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk; other price risk, currency risk and interest rate risk. Financial instruments affected by market risk include trade and other receivables, interest-bearing liabilities, trade and other payables, and cash and cash equivalents.

#### Other price risk management

The group is not exposed to other price risk.

#### Foreign currency risk management

The group undertakes transactions in foreign currencies, hence exposure to exchange rate fluctuations arise. The majority of these transactions are purchases of inventory from Asia and are denominated in US Dollar. To assist in the management of currency exposure the group enters into forward exchange contracts to cover, on a rolling basis, a portion of expected US Dollar commitments.

#### Derivatives and hedging activities

The group does not currently apply hedge accounting and continues to account for forward exchange contracts at fair value through profit and loss.

The group had foreign liabilities at 31 December 2021 amounting to R8.8 million (2020: R4.7 million).

The group measures sensitivity to foreign exchange rates as the effect of a change in the US Dollar on profit after taxation based on the group's exposure at 31 December 2021. The group regards a 15% change in exchange rates as being reasonably possible at the reporting dates.

The sensitivity of the group's profit after taxation due to a reasonably possible change in exchange rates, with all other variables held constant, at year-end is as follows:

	Effect on profit after taxation		
	2021 Rm	2020 Rm	
15% appreciation in ZAR/USD exchange rates	1.0	2.1	
15% depreciation in ZAR/USD exchange rates	(1.0)	(2.1)	

The comparative effect on profit after taxation has been restated to accurately reflect the sensitivity analysis.

The following line items on the group's statement of financial position include balances denominated in US Dollar:

	2021 Rm	2020 Rm
Cash and cash equivalents	-	1.7
Trade and other payables	8.8	20.9

### 3.5 Market risk management (continued)

### Interest rate risk management

At year-end the group's interest-bearing assets and liabilities comprised trade and loan receivables, cash and cash equivalents, borrowings from the bank and suspensive sale agreements. All interest-bearing assets and liabilities are sensitive to fluctuations in interest rates, except for trade and loan receivables, where the interest rate is fixed at the time of entering into an agreement with the customer.

The group measures sensitivity to interest rates as the effect of a change in the South African Reserve Bank repo rate on the profit after taxation based on the group's exposure at 31 December 2021. The group regards a 100 basis point (2020: 100 basis point) change in the Reserve Bank repo rate as being reasonably possible at the reporting dates.

	Effect on profit after taxation				
	Movement in basis points	2021 Rm	2020 Rm		
Cash and cash equivalents	+100	1.5	3.0		
	-100	(1.5)	(3.0)		
Borrowings from the bank	+100	(1.5)	(1.6)		
	-100	1.5	1.6		
Suspensive sale agreement	+100	(0.4)	(0.4)		
	-100	0.4	0.4		
Commercial term loan facilities	+100	(6.1)	(5.0)		
	-100	6.1	5.0		

The Financial Stability Board has initiated a fundamental review and reform of the major interest rate benchmarks used globally by financial market participants. This review seeks to replace existing interbank offered rates (IBORs) with alternative risk-free rates (ARRs) to improve market efficiency and mitigate systemic risk across financial markets. The South African Reserve Bank (SARB) has indicated their intention to move away from the Johannesburg Interbank Average Rate (JIBAR) and to create an alternative reference rate for South Africa. However, this transition may only be completed in a few years' time. Accordingly, there is uncertainty surrounding the timing and manner in which the transition would occur and how this would affect the various financial instruments held by the group.

#### 3.6 Fair value of financial instruments

The fair values of financial instruments are measured in accordance to the following fair value measurement hierarchy:

- · Level 1: Quoted prices in active markets for identical assets or liabilities.
- · Level 2: Inputs other than quoted prices that are observable for the asset or liability.
- · Level 3: Inputs for the asset or liability that are not based on observable market data.

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability.

The determination of what constitutes observable requires significant judgement by the entity. The entity considers observable data to be such market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

A comparison by category of carrying amounts and fair values of the group's financial instruments carried at fair value is set out below:

			Carryir	ng amount	Fai	r value
	Fair value hierarchy	Valuation techniques and key inputs	2021 Rm	2020 Rm	2021 Rm	2020 Rm
Other investments	Level 2	Investment in en-commandite partnership based on the underlying investment in a listed company.	11		11	

The fair values of the following items are not disclosed as these assets and liabilities closely approximate their carrying amount:

- Cash and cash equivalents, trade and other payables: The carrying amounts reported in the statement of financial position approximate fair values because of the short-term maturities of these assets and liabilities.
- Borrowings: Fair values of debt instruments issued by the group and other borrowings are estimated using discounted cash flow models based on prevailing market rates for similar types of borrowings, with maturities consistent with those remaining for the debt instruments being valued.
- Trade and loan receivables: Discounted cash flow models are used for trade and loan receivables. The discount yields in these models use calculated rates that reflect the return a market participant would expect to receive on instruments with similar remaining maturities, cash flow patterns, credit risk, collateral and interest rates.

There have been no transfers between the levels during the year.

Fair value through profit and loss assets have been reclassified to other investments for the year ended 31 December 2021. The other investments comparative has been restated to align to the reclassification.

#### 3.7 Insurance risk

Insurance risk is the possibility that the insured event occurs and that benefit payments and expenses exceed the carrying amount of insurance liabilities. The group manages this risk through its arrangement with Guardrisk.

#### Mauritian insurance cell

The group underwrites insurance products with the following terms and conditions:

- Credit life covering the risk of the customer being unable to settle the terms of the credit agreement as a result of death, disability or qualifying retrenchment.
- · Funeral products covering the death of the insured and, where applicable, specified insured family members.
- Product protection covering the replacement of customers' devices in the event of theft or damage beyond repair.
   Where the goods are replaced, the cost of the claim is determined with reference to the cost of the device.

The group is exposed to insurance risk through its investment in insurance cell captive arrangements. The insurance risk relates to the risk that there will be insufficient capital available to honour the claims made by the policyholders in the insurance cell captive arrangements.

The risk under any one insurance contract is the possibility that an insured event occurs as well as the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and unpredictable. The frequency and severity of claims can be affected due to unforeseen factors such as pandemics and employment trends.

Underwriting risk is the risk that the group's actual exposure to risks in respect of policy-holding benefits will exceed prudent estimates established using historical claims patterns and actuarial techniques. Insurance events are random and the actual number of claims will vary from year to year from the estimated claims provision established using historical claims patterns and actuarial techniques. The development of insurance claims provisions provides a measure of the group's ability to estimate the ultimate value of the claims. Regular estimates of claims are performed in reviewing the adequacy of the insurance claims provisions. Claims development is reviewed by management on a regular basis. Insurance claim provisions will generally be settled within one year. The frequency and severity of claims can be affected due to unforeseen factors such as patterns of crime, pandemic and employment trends. The group manages these risks through its underwriting strategy and proactive claims handling. Where appropriate, the above risks are managed by senior management and directors. The geographical spread of the group ensures that the underwritten risks are well diversified. No significant concentrations of insurance risk exist.

#### South African insurance cell

The group has determined that it does not have control of its short-term or life insurance cell captive arrangements as the current insurance legislative framework regards all the assets and liabilities in the cell as that of the insurer. Therefore the cell captive is not considered to be a silo in accordance with IFRS 10. The group has therefore not consolidated the cell captives.

### 4. Property, plant and equipment

	2021				2020	
	Cost Rm	Accumulated depreciation Rm	Carrying value Rm	Cost Rm	Accumulated depreciation Rm	Carrying value Rm
Land and buildings	353	(12)	341	353	(12)	341
Computer equipment	84	(70)	14	93	(74)	19
Equipment	51	(36)	15	46	(25)	21
Furniture and fittings	107	(53)	54	104	(42)	61
Plant and machinery	73	(49)	24	72	(39)	33
Total	668	(220)	448	668	(192)	476

### 4. Property, plant and equipment (continued)

Analysis of movements

	Opening balance Rm	Additions Rm	Depreciation Rm	Impairment Rm	Closing balance Rm
2021					
Land and buildings	341	_	_	_	341
Computer equipment	19	3	(8)	_	14
Equipment	22	1	(7)	(1)	15
Furniture and fittings	61	13	(16)	(4)	54
Plant and machinery	33	1	(10)	_	24
Total	476	18	(41)	(5)	448
2020					
Land and buildings	339	2	_	_	341
Computer equipment	22	8	(11)	_	19
Equipment	24	5	(7)	_	22
Furniture and fittings	46	28	(13)	_	61
Plant and machinery	40	2	(9)	_	33
Total	471	46	(40)	_	476

Land and buildings comprise:

- land and buildings, being remainder erf 66592 Cape Town at Wynberg situated in the City of Cape Town, South Africa in extent of 2 858 square metres (acquired in 2007);
- land and buildings, being remainder erf 91380 Cape Town at Wynberg situated in the City of Cape Town, South Africa in extent of 4 936 square metres (acquired in 2011);
- erf 66592 and erf 91380 were consolidated on 6 November 2015 to form erf 160341, Wynberg, City of Cape Town, South Africa; and
- industrial-site land and building, being remainder of portion 240 of the farm Wimbledon 454 situated in the City of Cape Town, South Africa and measuring 33 140 square metres (acquired in 2005).

The carrying value of property, plant and equipment subject to suspensive sale agreements (refer note 16) as at 31 December 2021 was R48 million (2020: R47 million).

Included in property, plant and equipment are assets with a cost of R85 million (2020: R75 million) that are in use but fully depreciated.

Land and buildings include a carrying value of R341 million (2020: R341 million) currently encumbered as shown in note 16.

The following, which had no further economic value, are included in disposals and have been removed from the register:

- equipment, furniture and fittings and plant with a cost of R1 million (2020: R3 million) and accumulated depreciation of R1 million (2020: R3 million); and
- computer equipment with a cost of R5 million (2020: R3 million) and accumulated depreciation of R5 million (2020: R3 million).

### 5. Intangible assets

		2021			2020	
	Cost Rm	Accumulated amortisation and impairment Rm	Carrying value Rm	Cost Rm	Accumulated amortisation and impairment Rm	Carrying value Rm
Licences	16	(16)	-	26	(25)	1
Computer software	308	(149)	159	363	(154)	209
Goodwill	33	-	33		-	_
Total	357	(165)	192	389	(179)	210

### 5. Intangible assets (continued)

Analysis of movements

	Opening balance Rm	Additions Rm	Amortisation Rm	Impairment Rm	Closing balance Rm
2021					
Licences	1	_	(1)	_	-
Computer software	209	49	(38)	(61)	159
Goodwill	-	33	_	_	33
Total	210	82	(39)	(61)	192
2020					
Licences	1	1	(1)	_	1
Computer software	168	70	(24)	(5)	209
Total	169	71	(25)	(5)	210

Capital expenditure on intangible assets is R31 million excluding R18 million assets aquired in the PJN business combination (refer to note 29).

Additions are split between the following categories:	2021	2020
Internal development	19	41
Acquisition of business	51	-
Third-party acquisitions	12	30
Total	82	71

Included in intangibles is internally generated software with a carrying value of R113 million (2020: R150 million). Included in intangible assets are assets with a cost of R68 million (2020: R65 million) that are in use but fully amortised, and development costs of R6 million (2020: R57 million) incurred on assets which are not yet available for use by the group and have not been amortised.

During the year a derecognition of R61 million was recognised. Derecognition includes information technology legacy software that is no longer fit for purpose and does not generate future value for the group.

HomeChoice International plc acquired an 85% interest in the issued share capital of a financial services company, PayJustNow Proprietary Limited (PJN), for a consideration of R45 million on 1 March 2021. R33 million goodwill was recognised as part of the business combination.

The group tests whether goodwill has suffered any impairment on an annual basis. For the 2021 reporting period the recoverable amount of the cash-generating unit (PJN) was determined based on a value-in-use calculation which requires the use of assumptions. The calculation uses cash flow projections based on financial forecasts approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using the estimated growth rates stated below. These growth rates are consistent with forecasts included in industry reports specific to the industry in which PJN operates.

The following are key assumptions used in the valuation of PJN for purposes of testing whether goodwill has suffered impairment at 31 December 2021:

Long-term growth rate 4.5 Discount rate 23.8

Management has determined the values assigned to each of the above key assumptions as follows:

Assumption	Approach used to determining values
ASSUMBLION	Approach used to determining values

Long-term growth rate

This is the weighted average growth rate used to extrapolate cash flows beyond the budget period.

The rates are consistent with forecasts included in industry reports.

Pre-tax discount rates

The pre-tax discount rates are derived from the group's weighted average cost of capital, taking into account the cost of capital, lease liabilities and borrowings, to which specific market-related

premium adjustments are made.

# 6. Right-of-use assets and lease liabilities

The group has lease contracts for various land and buildings consisting mainly of showroom leases and a distribution centre used in its operations. Leases for land and buildings have, on average, a lease term of five years. The majority of the leases include an option to renew the lease for an additional period of the same duration after the end of the contract term. The group includes extension options when determining the lease term when it is reasonably certain that the renewal option will be exercised.

	2021 Rm	2020 Rm
Right-of-use assets		
Buildings	49	60
Lease liabilities		
Current	33	22
Non-current	23	48
	56	70
Analysis of movements – Right-of-use assets		
Opening balance on 1 January	60	67
Additions	16	16
Derecognition	(3)	(3)
Depreciation	(24)	(20)
Closing balance on 31 December	49	60
Analysis of movements – Lease liabilities		
Opening balance on 1 January	70	75
Additions for new leases	16	16
Remeasurement due to lease modification	(3)	(3)
Interest on lease liabilities	5	7
Lease payments	(32)	(25)
Closing balance on 31 December	56	70
The statement of comprehensive income shows the following amounts relating to leases:		
Depreciation charge of right-of-use assets	24	20
Interest expense (included in finance cost)	5	7
	29	27
The group is exposed to the following potential future undiscounted cash outflows which are not included in the measurement of lease liabilities:		
Extension and termination options not reasonably assured	224	213

No significant leases are due to contractually terminate in the next 12-month period.

### 7. Other investments

	2021 Rm	2020 Rm
Other investments	55	34

The group has an economic interest in insurance cells. The interest in the insurance cells is represented by investments in A class ordinary shares in Guardrisk Insurance Company Limited and L class ordinary shares in Guardrisk Life Limited, entitling the group to the profits of the cell.

The group is required to ensure that the insurance cells remain at all times in a financially sound condition and maintain capital adequacy requirements (CAR) as determined by regulatory bodies and Guardrisk. If the group fails to maintain CAR it will be required to subscribe to further shares at such premium sufficient to restore the insurance cell to a financially sound condition. The insurance cells have been valued at their net asset value at the reporting date.

	2021 Rm	2020 Rm
Investment in insurance cells		
Opening balance	34	24
Movement in insurance cell assets	10	10
Closing balance	44	34
The gain from the insurance investments for the year amounts to R10 million (2020: R10 million) and is recognised in profit or loss.		
During the year the group entered into an en-commandite partnership established for the purposes of investing in a data specialist company listed on the Johannesburg Stock Exchange. The group's financial exposure to the partnership is limited to the capital contribution made. The investment is summarised below as follows:		
Investment in partnership		
Opening balance	-	_
Capital contribution	5	-
Gain on investment	6	-
Closing balance	11	-

The gain from the investment in the partnership amounted to R6 million and is recognised in profit or loss.

### 8. Deferred taxation

	2021 Rm	2020 Rm
The analysis of deferred tax assets and liabilities is as follows:		
Deferred tax assets	85	45
Deferred tax liabilities	(44)	(69)
Net deferred tax liabilities	41	(24)
The gross movements on the deferred income tax account are as follows:		
At 1 January 2021	(24)	(49)
Charged to profit or loss	65	25
At 31 December 2021	41	(24)

The movement in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

	Provisions Rm	Tax loss carry- forward Rm	Debtors' provisions and allowances Rm	Other Rm	Total Rm
Deferred tax assets					
At 1 January 2020	4	_	-	_	4
Charged to profit or loss	3	13	8	4	28
At 31 December 2020	7	13	8	4	32
Charged to profit or loss	5	27	13	1	46
At 31 December 2021	12	40	21	5	78

	Accelerated tax wear and tear allowances Rm	Debtors' provisions and allowances Rm	Total Rm
Deferred tax liabilities			
At 1 January 2020	(45)	(8)	(53)
Charged to profit or loss	(11)	8	(3)
At 31 December 2020	(56)	-	(56)
Charged to profit or loss	20	-	20
At 31 December 2021	(36)	=	(36)

Deferred tax assets are recognised for tax loss carry-forwards to the extent that the realisation of the related tax benefits through future taxable profits are probable.

### 9. Inventories

	2021 Rm	2020 Rm
Merchandise for resale	243	293
Provision for inventory obsolescence	(28)	(29)
Goods in transit	49	51
	264	315

The total amount of inventories expensed to cost of Retail sales during the year ended 31 December 2021 was R768 million (2020: R828 million). Inventory sold at less than cost during the year ended 2021 amounted to R51 million (2020: R24 million) and inventory write-downs recognised as an expense during the year ended 2021 amounted to R1 million (2020: R11 million).

### 10. Trade and other receivables

	2021 Rm	2020 Rm
Group		
Trade and loan receivables	4 495	3 975
Provision for impairment	(1 029)	(965)
Other receivables	62	14
	3 528	3 024

Refer to note 3.3 for detailed credit risk disclosure and a reconciliation of the movement in the provision for impairment for the year.

In the prior year certain amounts relating to the provision for impairment in respect of late-stage delinquency and partially written off accounts were erroneously presented on a net basis against the gross trade and loan receivable amounts and were incorrectly reflected in performing and under-performing instead of non-performing. These matters also affect the reconcilling items in the expected loss allowance reconcilliation and gross receivable reconcilliation presented for the comparative period and have been accordingly restated. The 2020 numbers have been restated to ensure consistency between the current and comparative figures. Refer to note 3.3 for the impact of the restatement.

Trade and loan receivables have repayment terms of between 1 and 36 months and attract interest based on rates as determined by the National Credit Act. Included in trade and loan receivables are amounts approximating R785 million (2020: R683 million) that contractually fall due in excess of one year. These amounts are reflected as current as they form part of the normal operating cycle.

Loans receivable – Weaver Fintech are secured under the commercial term loan facilities as described in note 16.

Other receivables include stock prepayments, staff debtors, rent deposits, VAT receivable and foreign exchange contracts receivable.

### 11. Cash and cash equivalents

	2021 Rm	2020 Rm
Cash at bank	203	415
Bank overdraft		
Cash at bank earns interest based on daily bank deposit rates.		
Cash and cash equivalents include the following for the purposes of the statement of cash flows:		
Cash and cash equivalents	203	415
	203	415

The group is not entitled to set off the bank overdraft with cash and cash equivalents.

Cash and cash equivalents (excluding restricted cash as defined below) are secured under the commercial term loan facilities as described in note 16.

Included in cash and cash equivalents is restricted cash of R65 million (2020: R59 million). Restricted cash includes insurance cell captive cash balances that are consolidated in the group's statement of financial position but not available to the group, as well as insurance premiums collected from customers that are payable to the underlying insurance provider.

### 12. Stated capital, share capital and share premium

### 12.1 Stated and share capital

	2021 Rm	2020 Rm
Authorised		
200.0 million (2020: 200.0 million) ordinary shares at one cent par value	2	2
Issued		
106.7 million (2020: 105.7 million) ordinary shares at one cent par value	1	1
Stated and share capital	1	1
	2021 Millions	2020 Millions
Reconciliation of movement in issued shares:		
Number of issued shares at the beginning of the year	105.7	105.4
Shares issued	1.0	0.3
Sub-total	106.7	105.7
Treasury shares held within the group	(2.1)	(1.6)
Number of issued shares, net of treasury shares	104.6	104.1
Treasury shares as a % of issued shares	1.9	1.5

<sup>1 000 975</sup> shares at a price of R25.00 were issued to PayJustNow as part of the acquisition detailed in note 29.

Upon HIL's incorporation on 22 July 2014, 72 900 000 HIL shares were issued at a subscription price equal to 25% of the par value thereof, i.e. R0.183 million. Pursuant to the implementation of the above reorganisation:

- 101 379 351 HIL shares were issued to the scheme participants in the ratio of 1 (one) HIL share for every 1 (one) HomeChoice Holdings share held; and
- the 72 900 000 HIL shares issued on incorporation were repurchased by HIL at the subscription price paid for such HIL shares at incorporation and cancelled.

The unissued shares are under the control of the directors until the next annual general meeting.

# 12. Stated capital, share capital and share premium (continued)

# 12.2 Share premium

		2021 Rm	2020 Rm
	Balance at the beginning of the year	3 014	3 010
	Share issue	25	4
	Balance at the end of the year	3 039	3 014
13.	Treasury shares Reconciliation of movement in treasury shares:		
	Balance at the beginning of the year	(33)	(18)
	Purchase of shares to settle forfeiture share scheme obligations	(14)	(16)
	Forfeitable shares vested	-	1
	Balance at the end of the year	(47)	(33)

	Millions	Millions
Number of shares:		
Balance at the beginning of the year	1.6	1.0
Purchase of shares to settle forfeiture share scheme obligations	0.5	0.6
Balance at the end of the year	2.1	1.6

502 415 shares (2020: 617 070) were acquired on the market at an average price of R23.46 (2020: R25.38) per share.

### 14. Share incentive schemes

### 14.1 Share option incentive scheme

The group has established a share option incentive scheme in which options to acquire shares in HomeChoice International plc have been granted to employees of the group. All options are conditional on the participant remaining in service with the group. The group has no legal or constructive obligation to repurchase or settle the options in cash.

Movements in the number of share options outstanding and their related average exercise prices are as follows:

	2	021	2020	
	Average exercise price per share (cents)	Number of options	Average exercise price per share (cents)	Number of options
At 1 January	2 956	1 372 000	2 717	1 853 855
Options granted during the year	-	-	3 204	276 800
Options forfeited during the year	3 382	(327 300)	3 605	(405 400)
Options exercised during the year	-	-	1 151	(353 255)
At 31 December	2 822	1 044 700	2 956	1 372 000

Share options outstanding at the end of the year have the following vesting dates and exercise prices:

	20	021	20	020	
	Average exercise price per share (cents)	Number of options	Average exercise price per share (cents)	Number of options	
2016	1 064	4 000	1 064	4 000	
2018	1 444	250 000	1 444	257 000	
2019	3 370	175 250	3 370	221 000	
2020	2 800	248 100	2 800	310 800	
2021	3 500	64 500	3 500	78 500	
2022	4 414	60 350	4 414	122 000	
2023	3 500	98 600	3 500	130 800	
2024	3 199	143 900	3 199	247 900	
	2 822	1 044 700	2 956	1 372 000	

# 14. Share incentive schemes (continued)

### 14.1 Share option incentive scheme (continued)

Analysis of options outstanding:

		Grant	Fair value at	Number of options	
Date of offer	Vesting date	price (cents)	grant date (cents)	2021	2020
31 March 2012	Vested	1 064	82	4 000	4 000
31 March 2014	Vested	1 444	92	250 000	250 000
30 September 2014	Vested	1 528	105	-	7 000
20 March 2015	Vested	3 370	663	175 250	221 000
1 May 2016	Vested	2 800	598	248 100	310 800
22 March 2017	Vested	3 500	789	64 500	78 500
31 March 2018	31 March 2022	4 414	1 009	60 350	122 000
15 May 2019	31 March 2023	3 500	741	98 600	130 800
31 March 2020	31 March 2024	3 199	646	143 900	247 900
Balance at the end of the	year			1 044 700	1 372 000

No options were issued during the year. Options issued during 2020 were valued using a binomial model and assumed an option life equivalent to the vesting period. Other valuation assumptions included expected volatility of 30.0% (based on a 12-month historical analysis of the company and similar entities), a dividend yield of 5.2% and a risk-free interest rate of 6.0%.

The weighted average remaining contractual life of options outstanding at the end of the year is 1.53 years (2020: 2.19 years).

# 14. Share incentive schemes (continued)

### 14.2 Share forfeiture incentive scheme

The group established a share forfeiture incentive scheme during 2017 whereby shares in HomeChoice International plc have been awarded to senior employees of the group for no consideration. Shares are forfeitable should the employee leave the group before vesting date.

2021

2020

2 712 069

2 339 439

		Average market value per share (cents)	Number of shares	Average market value per share (cents)	Number of shares
At 1 January		3 423	2 339 439	3 774	1 529 482
Forfeitable shares award	ded during the year	2 000	1 738 300	3 129	1 190 709
Forfeitable shares vested	d during the year	3 598	(581 500)	4 000	(20 000)
Forfeitable shares forfeit	ted during the year	3 178	(784 170)	3 793	(360 752)
At 31 December		2 501	2 712 069	3 423	2 339 439
Analysis of forfeitable sh	ares outstandina:				
7 trialy 313 of Forrestable 311	ares obtatarianing.		Fair	Number	of shares
		Market value	value at grant date		
Date of offer	Vesting date	(cents)	(cents)	2021	2020
31 March 2020	31 March 2021	3 199	3 199	-	41 000
4 May 2017	4 May 2021	3 625	3 625	-	695 000
23 October 2019	31 March 2022	3 757	3 757	133 800	157 200
31 March 2020	31 March 2022	3 199	3 199	66 300	80 550
31 March 2020	1 February 2023	3 199	3 199	-	100 000
4 April 2019	31 March 2023	3 800	3 800	291 200	366 200
31 March 2020	31 March 2023	3 199	3 199	58 500	75 000
31 March 2020	1 February 2024	3 199	3 199	-	300 000
31 March 2020	31 March 2024	3 199	3 199	333 969	409 489
1 October 2020	1 October 2024	2 500	2 500	100 000	100 000
1 November 2020	1 November 2024	2 600	2 600	-	15 000
1 June 2021	31 March 2022	2 000	2 000	9 900	_
1 June 2021	31 March 2023	2 000	2 000	10 400	_
1 June 2021	31 March 2024	2 000	2 000	278 000	_
1 June 2021	31 March 2025	2 000	2 000	1 430 000	

Total expenses of R17 million (2020: R15 million) relating to equity-settled share-based payments were recognised during the year. Refer to note 15 for disclosure of the share-based payment reserve.

Balance at the end of the year

# 15. Other reserves

	Share- based payment reserve Rm
Balance at 1 January 2020	33
Share-based payment charge to profit or loss	15
Forfeitable shares vested	(1)
Balance at 31 December 2020	47
Share-based payment charge to profit or loss	17
Balance at 31 December 2021	64

# 16. Interest-bearing liabilities

	2021 Rm	2020 Rm
Long-term portion		
Mortgage bonds	178	201
Suspensive sale agreements	36	37
Commercial term loan facilities	846	695
Total non-current interest-bearing liabilities	1 060	933
Short-term portion payable within one year		
Mortgage bonds	26	24
Suspensive sale agreements	18	15
Total current interest-bearing liabilities	44	39
Total interest-bearing liabilities	1 104	972
Mortgage bonds  Mortgage bonds include Standard Bank of South Africa Limited facilities, secured by general covering bonds over erf 160341, Wynberg, South Africa and a FirstRand Bank facility secured by a general covering bond over portion 240 of the farm Wimbledon Number 454, Cape Town, South Africa.		
The Standard Bank of South Africa Limited mortgage bond carries interest at prime less 0.75% and has a remaining repayment term of five years (2020: six years). The FirstRand mortgage bond is repayable over four years (2020: five years) at the one-month JIBAR rate plus 2.80%.		
Movements in mortgage bonds were as follows:		
Opening balance	225	205
Borrowings raised	-	41
Interest and administration fees	14	16
Capital payments made	(21)	(21)
Interest payments made	(14)	(16)
Closing balance	204	225

# 16. Interest-bearing liabilities (continued)

#### Suspensive sale agreements

Suspensive sale agreements are instalment sale agreements which the group has entered into in respect of certain property, plant and equipment where the assets purchased are encumbered as security for the outstanding liability until such time that the liability is discharged. The suspensive sale agreements are repayable in monthly instalments of R1.8 million (2020: R1.6 million) including interest and capital.

Interest rates are linked to the prime overdraft rate and varied between 6.0% and 7.85% (2020: 4.95% and 10.75%) during the year. There were no breaches in payments during the current or prior year. The suspensive sale agreements are secured over various items of property, plant and equipment as indicated in note 4.

Movements in suspensive sale agreements were as follows:

Movements in suspensive sale agreements were as rollows.	2021 Rm	2020
	KM	Rm
Opening balance	52	51
Borrowings raised	20	15
Interest and administration fees	4	4
Capital payments made	(18)	(14)
Interest payments made	(4)	(4)
Closing balance	54	52
Commercial term loan facilities		
The facilities consist of a revolving credit facility and a bullet term loan facility and are secured by the first ranking cession of Weaver Fintech loans receivable, insurances, claims, subordination of intergroup loans and group cash and cash equivalents excluding restricted cash disclosed under note 11.		
<ul> <li>The revolving credit facility carries interest at the three-month JIBAR rate plus 2.80% and has quarterly interest payments.</li> </ul>		
<ul> <li>The bullet term loan facility carries interest at the three-month JIBAR rate plus 3.10% and has quarterly interest payments.</li> </ul>		
• The facilities mature in 2024.		
Movements in commercial term loan facilities were as follows:		
Opening balance	695	672
Borrowings raised	335	725
Interest and administration fees	54	55
Capital payments made	(185)	(702)
Interest payments made	(55)	(59)
Finance-raising costs amortised	2	4
Closing balance	846	695
Other payables		
Non-current		
Amounts owed to customer prize winners payable in excess of 12 months	4	4

**17**.

	2021 Rm	2020 Rm
18. Trade and other payables		
Current		
Trade payables	169	226
Annual leave pay accrual	13	13
Value-added taxation and employee-related accruals	31	24
Insurance accruals	19	23
Accrued expenses	86	56
Other payables	11	7
Refund liability	9	_
	338	349
19. Retail sales		
Disaggregation of retail sales by product type is as follows:		
Homeware	1 137	1 231
Appliances and electronics	406	437
Fashion and footwear	56	51
Furniture	107 1 706	73 1 792
Disaggregation of retail sales by channel is as follows:	1700	1792
Contact centre	991	1 117
Digital	472	462
Showroom and ChoiceCollect	213	161
Sales agents	30	52
	1 706	1 792
Retail sales are settled at a point in time.		
20. Fees from ancillary services		
Retail	193	180
Service fees	87	170
Insurance fees	94	7
Other	12	3
Weaver Fintech	348	265
Service fees	119	100
Insurance fees	210	162
Buy Now, Pay Later fees	15	-
Other	4	3
	541	445

Fees from ancillary services are earned monthly on agreed terms with customers.

	2021 Rm	2020 Rm
21. Credit impairment losses  Trade receivables – Retail	563	556
Loans receivable – Weaver Fintech  Total credit impairment losses	412 975	318 874
·	9/3	
There were no significant recoveries in the current year or in the prior year.		
Included in the credit impairment losses for the year are the following gains and losses arising from derecognition of financial assets measured at amortised cost:	g	
• gain on sale of the Retail debt review book: R1.9 million (2020: R0.1 million); and		
• gain on sale of the Weaver Fintech debt review book: R10.3 million (2020: R20.2 million).		
The comparative gain on sale of the retail debt review book has been restated to accuratel reflect the transaction in the prior year.	у	
22. Total trading expenses		
Expenses by nature		
Auditor's remuneration	7	6
Audit-related services	6	5
Other non-audit services	1	1
Amortisation of intangible assets	39	25
Depreciation of property, plant and equipment and right-of-use assets	65	61
Marketing costs	245	253
Policyholder claims and benefits paid	73	63
Customer operations and support	90	82
IT costs	66	46
Facility expenses	42	41
Staff costs: short-term employee benefits	493	448
Total staff costs	547	523
Less: disclosed under cost of Retail sales	(35)	(34)
Less: staff costs capitalised to intangible assets	(19)	(41)
Other costs	112	120
Total other costs	266	243
Less: disclosed under cost of Retail sales	(154)	(123)
Total other trading expenses	1 233	1 146
Policyholder claims and benefits, customer operations and support, IT costs and facility expense were previously included in other costs and have been separately disclosed for the year ender 31 December 2021.		
23. Other net gains and losses		
Impairment of property, plant and equipment	(5)	-
Impairment of intangible assets	(61)	(5)
Foreign exchange gains/(losses)	17	(3)
Fair value gain	6	_
	(43)	(8)
24. Other income		
Prescription of trade and loans receivables	11	5
Other	7	5
	18	10

	2021 Rm	2020 Rm
25. Interest paid		
Bank borrowings	1	2
Mortgage bonds	14	16
Suspensive sale agreements	4	4
Lease liabilities	5	7
Commercial term loan facilities	56	59
Other	13	5
Total interest paid	93	93
26. Taxation		
Income taxation		
Current year	(74)	(40)
Deferred taxation		
Increase in deferred tax assets	40	43
Increase/(decrease) in deferred tax liabilities	25	(18)
	(9)	(15)
	%	%
Reconciliation of effective taxation rate:		
Standard rate	15.0	15.0
Exempt income <sup>1</sup>	(15.4)	(12.1)
Non-deductible expenditure <sup>2</sup>	6.3	7.7
Deferred tax asset not realised	1.7	_
Effect of foreign income tax rates	(2.5)	(2.4)
Effective taxation rate	5.1	8.2

Includes profits recognised net of taxation through equity accounting and insurance income subject to a partial exemption in the Republic of Mauritius.

Comprises impairment of non-financial assets, IFRS 2 share-based payment costs, corporate and other investor relations

HomeChoice International plc redomiciled to Mauritius during 2020. The comparative figures have been restated to reflect the standard corporate rate of taxation in the Republic of Mauritius of 15%.

expenditure.

# 27. Earnings per share

### 27.1 Basic and headline earnings per share

The calculation of basic and headline earnings per share is based upon profit for the year attributable to ordinary shareholders divided by the weighted average number of ordinary shares in issue as follows:

	2021 Rm	2020 Rm
Earnings and headline earnings attributable to owners of the parent		
Profit for the year	170	167
Attributable to non-controlling interests	(3)	_
Earnings attributable to ordinary shareholders	167	167
Adjusted for the after-tax effect of:		
Compensation from third parties for damage to property, plant and equipment	(4)	_
Impairment of property, plant and equipment	5	_
Impairment of intangible assets	61	5
Taxation effect	(16)	(1)
Headline earnings for the year	213	171
Weighted average number of ordinary shares in issue ('000)	104 505	104 128
Earnings per share (cents)		
Basic	159.8	160.4
Headline	203.5	164.2

### 27.2 Diluted and diluted headline earnings per share

The calculation of diluted and diluted headline earnings per share is based upon profit for the year attributable to owners of the parent divided by the fully diluted weighted average number of ordinary shares in issue as follows:

	2021	2020
Weighted average number of ordinary shares in issue ('000)	104 505	104 128
Number of shares issuable under share-based remuneration schemes for no consideration ('000)	2 778	1 163
Weighted average number of diluted shares in issue ('000)	107 283	105 291
Earnings per share (cents)		
Diluted	155.7	158.6
Diluted headline	198.3	162.4

	2021 Rm	2020 Rm
Reconciliation of cash (utilised)/generated from operations		
Profit before taxation	176	182
Deduct finance income earned	(1 185)	(1 038
Add back finance income received	1 143	987
Profit from insurance cells	(10)	(10
Depreciation and amortisation	104	86
Impairment of intangible assets and property, plant and equipment	66	5
Share-based employee service expense	17	15
Fair value gain	(6)	-
Interest expense	93	93
Interest income	(6)	(5
Operating cash flows before working capital changes	392	315
Movements in working capital	(422)	315
Decrease in inventories	51	34
Decrease in trade receivables – Retail	185	101
(Increase)/decrease in loans receivable – Weaver Fintech	(594)	104
Decrease in other receivables	(48)	10
(Decrease)/increase in trade and other payables	(16)	66
	(30)	630

# 29. Acquisition of subsidiary, less cash acquired

HomeChoice International plc acquired an 85% interest in the issued share capital of a financial services company, PayJustNow Proprietary Limited (PJN), for a consideration of R45 million on 1 March 2021. The acquisition of the interest in PJN is in line with the group's fintech strategy to curate an ecosytem of consumer-serving fintech businesses that empower customers with digital convenience and generate shared group value.

Rm

2021

	KII
The fair value of assets and liabilities assumed at date of acquisition	
Assets	
Intangible assets	18
Trade and other receivables	5
Cash and cash equivalents	7
	30
Liabilities	
Interest-bearing liabilities	(2)
Intercompany loans payable	(10)
Trade and other payables	(4)
	(16)
Total assets and liabilities acquired	14
Recognition of non-controlling interest	(2)
Goodwill attributable to the acquisition	33
Total consideration	45
Cash on hand at date of acquisition	(7)
Intercompany loans acquired	10
Issuance of shares	(25)
Net cash outflow on acquisition of subsidiaries	23

The goodwill is attributable to the future profitability of PJN. It will not be deductible for tax purposes.

PJN's contribution to group revenues and profits is not material for the period ended 31 December 2021.

D. Taxation paid       1         Amounts owing at the beginning of the year       1         Amounts charged to profit or loss       (9)         Current taxation       (74)         Deferred taxation movement       (65)         Amounts owing/(receivable) at the end of the year       15         Net debt reconciliation       (58)         Cash and cash equivalents       203         Interest-bearing liabilities       (1 104)         Lease liabilities       (957)         Net debt reconciliation       (957)         Net debt at the beginning of the year       627         Movement in interest-bearing loans and borrowings       627         Cash flows       132         Movement in lease liabilities       (27)         Cash flows       (27)         Remeasurement due to lease modification       (3)         New leases       (3)         Net movement in cash and cash equivalents       212         Net movement in bank overdrafts       -         Net debt at the end of the year       957         2. Distributions per share       Distributions proposed/paid (cents per share)       67         Interim       47         Final       20	Rr
Amounts owing at the beginning of the year         1           Amounts charged to profit or loss         (9)           Current taxation         (74)           Deferred taxation movement         (65)           Amounts owing/(receivable) at the end of the year         15           Net debt reconciliation         (58)           Cash and cash equivalents         203           Interest-bearing liabilities         (1 104)           Lease liabilities         (56)           Net debt reconciliation         (957)           Net debt at the beginning of the year         627           Movement in interest-bearing loans and borrowings         627           Cash flows         132           Movement in lease liabilities         (27)           Remeasurement due to lease modification         (3)           New leases         16           Net movement in cash and cash equivalents         212           Net movement in bank overdrafts         -           Net debt at the end of the year         957           Distributions per share         5           Distributions proposed/paid (cents per share)         67           Interim         47	
Current taxation Deferred taxation Deferred taxation Deferred taxation movement Amounts owing/(receivable) at the end of the year  Net debt reconciliation Cash and cash equivalents Interest-bearing liabilities (56)  Net debt reconciliation Cash and cash equivalents (56)  Net debt reconciliation  Net debt reconciliation  Net debt reconciliation  Net debt reconciliation  Net debt at the beginning of the year Movement in interest-bearing loans and borrowings Cash flows 132  Movement in lease liabilities  Cosh flows (27) Remeasurement due to lease modification New leases 16 Net movement in cash and cash equivalents Net movement in bank overdrafts 212 Net movement in bank overdrafts 215 Net debt at the end of the year  Distributions per share Distributions proposed/paid (cents per share) Interim  747	(1
Deferred taxation 65 Deferred taxation movement (65) Amounts owing/(receivable) at the end of the year 15  Net debt reconciliation Cash and cash equivalents 203 Interest-bearing liabilities (11 104) Lease liabilities (56)  Net debt reconciliation Net debt reconciliation Net debt reconciliation Net debt at the beginning of the year 627 Movement in interest-bearing loans and borrowings Cash flows 132 Movement in lease liabilities Cash flows (27) Remeasurement due to lease modification (3) New leases 16 Net movement in cash and cash equivalents 212 Net movement in bank overdrafts Net debt at the end of the year 957  Distributions per share Distributions proposed/paid (cents per share) 67 Interim	(1
Deferred taxation movement Amounts owing/(receivable) at the end of the year  Net debt reconciliation Cash and cash equivalents Lease liabilities (1104) Lease liabilities (56)  Net debt reconciliation Net debt reconciliation Net debt reconciliation Net debt at the beginning of the year Movement in interest-bearing loans and borrowings Cash flows 132 Movement in lease liabilities Cash flows 132 Movement in lease liabilities Cash flows (27) Remeasurement due to lease modification Net leases 16 Net movement in cash and cash equivalents 212 Net movement in bank overdrafts - Net debt at the end of the year  Distributions per share Distributions proposed/paid (cents per share) Interim  15 (58) 15 10 11 12 11 12 13 14 15 15 15 15 15 15 15 15 15 15 15 15 15	(4
Amounts owing/(receivable) at the end of the year    Net debt reconciliation   203     Interest-bearing liabilities   (1 104)     Lease liabilities   (56)     Net debt reconciliation   (1 104)     Lease liabilities   (957)     Net debt reconciliation   (957)     Net debt at the beginning of the year   627     Movement in interest-bearing loans and borrowings   (27)     Cash flows   132     Movement in lease liabilities   (27)     Remeasurement due to lease modification   (3)     New leases   16     Net movement in cash and cash equivalents   212     Net movement in bank overdrafts   -     Net debt at the end of the year   957      Distributions per share   67     Interim   47	2
Net debt reconciliation Cash and cash equivalents Interest-bearing liabilities (1 104) Lease liabilities (56)  Net debt reconciliation Net debt reconciliation Net debt at the beginning of the year Movement in interest-bearing loans and borrowings Cash flows Cash flows Movement in lease liabilities  Cash flows (27) Remeasurement due to lease modification New leases 16 Net movement in cash and cash equivalents Net movement in bank overdrafts - Net debt at the end of the year  Distributions per share Distributions proposed/paid (cents per share) Interim  10 Interim 11 Interim 12 Interim 13 Interim 14 Interim 15 Interim 16 Interim 17 Interim 18	(2
Net debt reconciliation         Cash and cash equivalents       203         Interest-bearing liabilities       (1 104)         Lease liabilities       (56)         Net debt reconciliation         Net debt at the beginning of the year       627         Movement in interest-bearing loans and borrowings       132         Cash flows       132         Movement in lease liabilities       (27)         Remeasurement due to lease modification       (3)         New leases       16         Net movement in cash and cash equivalents       212         Net movement in bank overdrafts       -         Net debt at the end of the year       957         Distributions per share       57         Distributions proposed/paid (cents per share)       67         Interim       47	
Cash and cash equivalents203Interest-bearing liabilities(1 104)Lease liabilities(56)(957)Net debt reconciliationNet debt at the beginning of the year627Movement in interest-bearing loans and borrowings627Cash flows132Movement in lease liabilities(27)Remeasurement due to lease modification(3)New leases16Net movement in cash and cash equivalents212Net movement in bank overdrafts-Net debt at the end of the year957Distributions per shareDistributions proposed/paid (cents per share)67Interim47	(5
Interest-bearing liabilities (56)  Lease liabilities (56)  Net debt reconciliation  Net debt at the beginning of the year 627  Movement in interest-bearing loans and borrowings  Cash flows 132  Movement in lease liabilities  Cash flows (27)  Remeasurement due to lease modification (3)  New leases 166  Net movement in cash and cash equivalents 212  Net movement in bank overdrafts -  Net debt at the end of the year 957   Distributions per share  Distributions proposed/paid (cents per share) 67  Interim 47	
Lease liabilities (56)  Net debt reconciliation  Net debt at the beginning of the year 627  Movement in interest-bearing loans and borrowings  Cash flows 132  Movement in lease liabilities  Cash flows (27)  Remeasurement due to lease modification (3)  New leases 16  Net movement in cash and cash equivalents 212  Net movement in bank overdrafts -  Net debt at the end of the year 957   Distributions per share  Distributions proposed/paid (cents per share) 67  Interim 647	41
Net debt reconciliation  Net debt at the beginning of the year  Movement in interest-bearing loans and borrowings  Cash flows  Cash flows  Cash flows  Cash flows  Cash flows  (27)  Remeasurement due to lease modification  New leases  Net movement in cash and cash equivalents  Net movement in bank overdrafts  Net debt at the end of the year  Distributions per share  Distributions proposed/paid (cents per share)  Interim  1627  Movement in interest-bearing loans and borrowings  (27)  132  132  132  132  132  133  147	(97
Net debt reconciliation627Net debt at the beginning of the year627Movement in interest-bearing loans and borrowings132Cash flows132Movement in lease liabilities(27)Cash flows(27)Remeasurement due to lease modification(3)New leases16Net movement in cash and cash equivalents212Net movement in bank overdrafts-Net debt at the end of the year957Distributions per shareDistributions proposed/paid (cents per share)67Interim47	(7
Net debt at the beginning of the year  Movement in interest-bearing loans and borrowings  Cash flows  Movement in lease liabilities  Cash flows  Cash flows  Cash flows  Remeasurement due to lease modification  New leases  16  Net movement in cash and cash equivalents  212  Net movement in bank overdrafts  Net debt at the end of the year  Pistributions per share  Distributions proposed/paid (cents per share)  Interim  627	(62
Movement in interest-bearing loans and borrowings Cash flows Movement in lease liabilities Cash flows Cash flo	
Cash flows  Movement in lease liabilities  Cash flows  Cash flows  Remeasurement due to lease modification  New leases  Net movement in cash and cash equivalents  Net movement in bank overdrafts  Net debt at the end of the year  Pistributions per share  Distributions proposed/paid (cents per share)  Interim  132  132  132  132  133  147	97
Movement in lease liabilities  Cash flows  Remeasurement due to lease modification  New leases  Net movement in cash and cash equivalents  Net movement in bank overdrafts  Net debt at the end of the year  Distributions per share  Distributions proposed/paid (cents per share)  Interim  (27)  (27)  (3)  (3)  (47)  (5)  (67)  (7)  (7)  (87)  (98)  (99)  (10)  (	
Cash flows Remeasurement due to lease modification New leases 16 Net movement in cash and cash equivalents 212 Net movement in bank overdrafts - Net debt at the end of the year  Distributions per share Distributions proposed/paid (cents per share) Interim  (27) (3) (3) (5) (6) (16) (7) (7) (8) (7) (7) (8) (7) (8) (7) (8) (8) (9) (16) (7) (8) (8) (9) (16) (16) (16) (17) (17) (18) (18) (18) (18) (18) (18) (18) (18	2
Remeasurement due to lease modification New leases 16 Net movement in cash and cash equivalents 212 Net movement in bank overdrafts - Net debt at the end of the year  Distributions per share Distributions proposed/paid (cents per share) Interim  (3) 67 47	
New leases  Net movement in cash and cash equivalents  Net movement in bank overdrafts  Net debt at the end of the year   Distributions per share  Distributions proposed/paid (cents per share)  Interim  16  212  Possible to the year of the year o	(1
Net movement in cash and cash equivalents  Net movement in bank overdrafts  Net debt at the end of the year	
Net movement in bank overdrafts  Net debt at the end of the year  957  Distributions per share Distributions proposed/paid (cents per share) Interim  47	1
Net debt at the end of the year 957  Distributions per share Distributions proposed/paid (cents per share) 67 Interim 47	(33
Distributions per share Distributions proposed/paid (cents per share) Interim  67 47	(4
Distributions proposed/paid (cents per share) Interim  67 47	62
Distributions proposed/paid (cents per share) Interim  67 47	
Interim 47	
Commitments Commitments for property plant and equipment and intensible assets.	
Capital commitments for property, plant and equipment and intangible assets:	4
Approved by the directors 1 1	1

for the year ended 31 December 2021 continued

#### 34. Related party transactions

#### Holding company

At the reporting date the group's ultimate controlling party is the Maynard Trust.

#### Subsidiaries and related trusts

In the ordinary course of business certain companies within the group entered into certain intragroup transactions which have been eliminated on consolidation. For a list of the group's subsidiaries and related trusts, refer to note 1 in the company annual financial statements.

#### Other related parties

#### Provident fund

The group provides retirement benefits for its permanent employees through a defined contribution plan.

	2021 Rm	2020 Rm
Contributions to the provident fund	31	26

#### HomeChoice Development Trust

The group's social investment strategy is managed through the HomeChoice Development Trust and is designed to promote early childhood development (ECD) in underprivileged communities in the Western Cape. The group's current intention is to make annually similar donations to the Development Trust.

	2021 Rm	2020 Rm
Annual donation made to the trust	4	3

The amount has been eliminated for group reporting purposes.

#### Interest of directors in the share capital of the company

GFM Holdings Limited is an associate (as contemplated in the Johannesburg Stock Exchange Listings Requirements) of Shirley Maltz, because she is a member of a class of potential discretionary beneficiaries of the Maynard Trust, which is the indirect holder of 100% of the shares in GFM Holdings Limited.

Shirley Maltz, an executive director of HIL, has a direct beneficial interest in 978 394 shares (including 419 850 forfeitable shares) (2020: 895 894 shares).

Paul Burnett, an executive director of HIL, has a direct beneficial interest in 182 350 shares (including 122 350 forfeitable shares) (2020: 102 350 shares).

Amanda Chorn, an independent non-executive director of HIL, has an indirect beneficial interest in 50 000 shares (2020: 50 000 shares).

Pierre Joubert, an independent non-executive director of HIL, has a direct beneficial interest in 100 000 shares (2020: 100 000 shares).

There have been no changes to the above since the end of the financial year and date of approval of the annual financial statements.

#### Interest of directors in contracts

None of the directors have indicated that they have a material interest in contracts of any significance with the company or any of its subsidiaries.

#### Share-based incentives

Share-based incentives have been granted to certain executive directors of HomeChoice International plc and employees of its subsidiaries (refer to note 35).

#### Key management personnel

Key management personnel are those persons having authority for planning, directing and controlling activities directly or indirectly, including any director of the holding company or subsidiary. Key management of the company's main subsidiaries have been classified as key management personnel. Emoluments paid are summarised below:

	2021 Rm	2020 Rm
Remuneration	42	38
Retention payments	-	2
Share-based payment cost	12	15
Retirement and other benefits	4	4
	58	59

#### 35. Remuneration

The total remuneration, benefits and fees paid to each of the directors, for the company and its subsidiaries, in respect of the year ended 31 December are as follows:

				Short-t	erm remu	neration	_		-term eration
				Guaranteed pay Variable			Var	iable	
	Notes	Directors' fees R'000	Fees earned from subsidiary companies R'000	Salary R'000	Benefits¹ R'000	Perform- ance bonus R'000	Remun- eration R'000	Value of equity- settled share- based incen- tives granted <sup>2</sup> R'000	Gains realised on share options vesting R'000
2021									
Executive directors									
Gregoire Lartigue		-	_	375	_	_	375	_	-
Shirley Maltz		_	_	5 273	2 047	3 325	10 645	2 968	3 297
Paul Burnett		-	_	2 918	854	1 100	4 872	679	440
		-	_	8 566	2 901	4 425	15 892	3 647	3 737
Non-executive directors									
Amanda Chorn		132	207	_	_	_	339	_	-
Eduardo Gutierrez-Garcia	3	-	-	_	-	_	_	_	-
Robert Hain		280	-	-	-	_	280	_	-
Pierre Joubert		444	_	_	-	_	444	_	-
Marlisa Harris	4	407		_	_	_	407	_	_
		1 263	207	_		_	1 470	_	
<u>Total</u>		1 263	207	8 566	2 901	4 425	17 362	3 647	3 737
2020									
Executive directors									
Gregoire Lartigue		_	_	402	_	_	402	_	_
Shirley Maltz		_	_	4 891	481	_	5 372	3 588	2 481
Paul Burnett		_	_	1 908	913	_	2 821	537	_
		_	_	7 201	1 394	_	8 595	4 125	2 481
Non-executive directors					-				
Stanley Portelli		85	_	_	_	_	85	_	_
Amanda Chorn		147	214	_	_	_	361	_	_
Eduardo Gutierrez-Garcia	3	-	-	_	_	_	-	_	_
Robert Hain		147	-	_	_	_	147	_	_
Pierre Joubert		567	-	_	_	_	567	_	_
Charles Rapa		64	_		_	_	64		
		1 010	214	_	_	_	1 224	_	_
Total		1 010	214	7 201	1 394	_	9 819	4 125	2 481

#### Notes

Benefits include retirement fund contributions and expatriate allowances for staff employed in Mauritius. Shirley Maltz received remuneration of R1.5 million in respect of assuming additional responsibilities as interim CEO of the

Paul Burnett received a retention payment of R0.4 million during the year.

The value of equity-settled share options granted is the annual expense determined in accordance with IFRS 2, Share-based Payment, and is presented for information purposes only as it is not regarded as constituting remuneration, given that the value was neither received by nor accrued to the directors during the year. Gains made on the exercise of such share options are disclosed in the year when vesting occurs.

Eduardo Gutierrez, as a representative of ADP II Holdings 3 Limited on the HIL board, does not earn any directors' fees.

<sup>4.</sup> The disclosed remuneration is based on an earned basis.

### 35. Remuneration (continued)

Share-based incentives outstanding as at 31 December 2021 have the following vesting date and exercise prices:

Director	Award date	Vesting date	Number of share options awarded	Number of forfeiture shares awarded	Strike price (Rand)	Exercised during the year	Unvested and/or unexercised options at the end of the year
Shirley Maltz	31 March 2014	31 March 2018	100 000	_	14	-	100 000
	20 March 2015	20 March 2019	40 500	_	34	_	40 500
	1 May 2016	1 May 2020	52 000	_	28	_	52 000
	4 May 2017	4 May 2021	_	150 000	_	150 000	_
	23 October 2018	31 March 2022	_	48 300	_	_	48 300
	4 April 2019	31 March 2023	_	120 000	_	-	120 000
	31 March 2020	31 March 2024	_	101 550	_	-	101 550
	1 June 2021	31 March 2025	_	150 000	-	_	150 000
			192 500	569 850		150 000	612 350
Paul Burnett	20 March 2015	20 March 2019	12 000	_	34	-	12 000
	1 May 2016	1 May 2020	12 000	-	28	-	12 000
	4 May 2017	4 May 2021	-	20 000	-	20 000	_
	23 October 2018	31 March 2022	-	7 500	_	_	7 500
	4 April 2019	31 March 2023	-	20 000	_	_	20 000
	31 March 2020	31 March 2024	-	14 850	_	_	14 850
	1 June 2021	31 March 2025	_	80 000	_		80 000
			24 000	142 350		20 000	146 350

#### 36. Financial impact of Covid-19 and going concern

During 2021 Covid-19 had a significantly lower impact on the group than the prior year. Covid-related credit curtailment, higher debtor costs, and capital and operating expenditure were not repeated during 2021.

The social unrest in KwaZulu-Natal and Gauteng and taxi unrest in the Western Cape in the third quarter of 2021 did not have a significant impact on the group's operations or on the going concern assumption at year-end for the group consolidated annual financial statements, or the financial statements of each statutory entity. The directors are comfortable, based on the forecast evaluation and current financial position, that the group will continue to operate as a going concern for the 12 months after year-end.

#### Share-based payments

The group has taken into account the effect that Covid-19 has had on the economic environment in determining the number of shares likely to vest and consequently the number of share options which are likely to be exercised. The fair value of shares and options are determined at grant date using economic indicators applicable at the date of the grant.

Refer to note 14 for share incentive schemes disclosure.

#### 37. Events after the reporting date

The corporate income tax rate in the Republic of South Africa will reduce from 28% to 27% for years of assessment ending on or after 31 March 2023 and will affect the group from the 2023 financial year. This is considered a non-adjusting post-balance sheet event. The group has also noted the South African finance minister's announcement on 23 February 2022 relating to the future limitation on the utilisation of assessed losses in South Africa to 80% of taxable income, which is anticipated to come into effect for years of assessment ending on or after 31 March 2023.

Subsequent to year-end, the board has approved amendments to the short and medium-term incentive schemes whereby the majority of participants on the share forfeiture scheme outlined in note 14 were offered and have elected to be cash settled in future. This is considered a non-adjusting post-balance sheet event and is not expected to have a material impact on profit and loss.

Other than the matters noted above, no event material to the understanding of these condensed group financial statements has occurred between the year ended 31 December 2021 and the date of approval.





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# COMPANY STATEMENT OF FINANCIAL POSITION

at 31 December 2021

	Notes	2021 Rm	2020 Rm
Assets			
Non-current assets			
Investment in subsidiaries	1	205.8	190.0
Intercompany loans	2	254.1	283.8
		459.9	473.8
Current assets			
Other receivables		1.0	0.8
Cash and cash equivalents	3	0.4	0.2
		1.4	1.0
Total assets		461.3	474.8
Equity and liabilities			
Equity attributable to equity holders of the parent			
Share capital	4.1	1.3	1.1
Share premium	4.2	3 038.5	3 014.3
Reorganisation reserve	4.3	(2 837.3)	(2 837.3)
Other reserves	5	62.5	46.7
Retained earnings		192.9	248.3
Total equity		457.9	473.1
Current liabilities			<u> </u>
Other payables	6	3.4	1.7
Total liabilities		3.4	1.7
Total equity and liabilities		461.3	474.8

These financial statements were approved by the board of directors on 29 March 2022 and signed on its behalf by:

**S Maltz** Executive Chair **P Burnett** Finance Director

# COMPANY STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the year ended 31 December 2021

	Notes	2021 Rm	2020 Rm
Dividends received		-	125.0
Operating expenses	7	(5.2)	(4.7)
(Loss)/profit before taxation		(5.2)	120.3
Taxation	8	-	_
(Loss)/profit and total comprehensive income/(loss) for the year		(5.2)	120.3

# COMPANY STATEMENT OF CHANGES IN EQUITY

for the year ended 31 December 2021

	Share capital Rm	Share premium Rm	Reorganisa- tion reserve Rm	Other reserves Rm	Retained earnings Rm	Equity attribu- table to owners of the parent Rm
Balance at 1 January 2020	1.1	3 010.2	(2 837.3)	33.1	128.0	335.1
Changes in equity	-	4.1	_	13.6	120.3	138.0
Profit and total comprehensive income for the year	_	_	_	_	120.3	120.3
Shares issued	_	4.1	_	-	-	4.1
Share incentive schemes	_	_	_	14.7	-	14.7
Forfeitable shares vested	_	_	_	(1.1)		(1.1)
Balance at 1 January 2021	1.1	3 014.3	(2 837.3)	46.7	248.3	473.1
Changes in equity	0.2	24.2	_	15.8	(55.4)	(15.2)
Loss and total comprehensive loss for the year	_	_	_	_	(5.2)	(5.2)
Shares issued	0.2	24.2	_	-	_	24.4
Share incentive schemes	_	_	_	15.8	_	15.8
Dividends paid	_	_			(50.2)	(50.2)
Balance at 31 December 2021	1.3	3 038.5	(2 837.3)	62.5	192.9	457.9
Notes	4.1	4.2	4.3	5		

# COMPANY STATEMENT OF CASH FLOWS

for the year ended 31 December 2021

	Notes	2021 Rm	2020 Rm
Cash flows from operating activities			
Operating cash flows before working capital changes	14	(5.2)	(4.7)
Increase in other receivables		(0.2)	(0.1)
Decrease in other payables		-	(0.3)
Net cash outflow from operations		(5.4)	(5.1)
Dividends received		-	125.0
Taxation paid		-	(0.1)
Net cash (outflow)/inflow from operating activities		(5.4)	119.8
Cash flows from investing activities			
Intercompany loans advanced		-	(192.9)
Intercompany loans repaid		54.1	68.3
Net cash inflow/(outflow) from investing activities		54.1	(124.6)
Cash flows from financing activities			
Intercompany loans advanced		1.7	_
Proceeds from the issuance of shares		-	4.1
Dividends paid		(50.2)	_
Net cash (outflow)/inflow from financing activities		(48.5)	4.1
Net increase/(decrease) in cash and cash equivalents and bank overdrafts		0.2	(0.7)
Cash, cash equivalents and bank overdrafts at the beginning of the year		0.2	0.9
Cash and cash equivalents and bank overdrafts at the end of the period		0.4	0.2

# NOTES TO THE COMPANY ANNUAL FINANCIAL STATEMENTS

for the year ended 31 December 2021

#### 1. Investment in subsidiaries

	2021 Rm	2020 Rm
Wholly-owned subsidiaries' shares at cost		
HomeChoice South Africa Limited (incorporated in Malta)	143.3	143.3
Weaver Fintech PCC (previously HomeChoice Mauritius PCC) (incorporated in Mauritius)	-	_
Share incentives issued in subsidiary companies	62.5	46.7
	205.8	190.0

The company measures its investment in subsidiaries at cost less accumulated impairment losses.

	04.1	Number of company shares issued and held	
	% interest held	2021	2020
HomeChoice South Africa Limited operating subsidiary companies			
HomeChoice (Pty) Limited	100%	2	2
HomeChoice Property Company (Pty) Limited	100%	61	61
HSA Debt Solutions (Pty) Limited	100%	120	120
Related entities			
The HomeChoice Share Trust	100%	_	_
The HomeChoice Development Trust	100%	-	-
HomeChoice South Africa Limited dormant companies			
HomeChoice Nominees (Pty) Limited	100%	120	120
HomeChoice (Pty) Limited (incorporated in Namibia)	100%	1	1
HomeChoice (Pty) Limited (incorporated in Botswana)	100%	100	100
K2020690686 (South Africa) (Pty) Limited	100%	100	100
In terms of the investment in HomeChoice South Africa Limited, unless otherwise specified, all companies have been incorporated in South Africa.			
Weaver Fintech PCC operating subsidiary companies			
FinChoice Africa Limited (incorporated in Mauritius)	100%	100	100
FinChoice (Pty) Limited (incorporated in Botswana)	100%	100	100
Guardrisk International Limited – Weaver Fintech PCC Group Insurance Cell Captive	100%	-	-
Guardrisk Life International Limited – Weaver Fintech PCC Group Insurance Cell Captive	100%	_	-
PayJustNow (Pty) Limited (incorporated in South Africa)	85%	8 500 000	-
Weaver Fintech PCC dormant companies			
FinChoice Personal Finance (Pty) Limited (incorporated in Namibia)	100%	100	100
Kwik Logistics (Pty) Limited	100%	100	100

Inter	rcompany loans		
Wholl	y-owned subsidiaries' loans		
Home	Choice (Pty) Limited	34.0	3
Weave	er Fintech PCC	220.1	24
Interc	company loans receivable	254.1	28
FinCh	oice Africa Limited	(1.7)	
Interc	ompany loans payable	(1.7)	
comm	ans are unsecured, interest-free and repayable on demand and secured under the group's nercial term loan facilities (refer to note 16 of the group annual financial statements). There ntention to repay the loan within the next 12 months.		
	the reporting date the subsidiaries have sufficient liquid assets and therefore sufficient roes to repay the loans if demanded. The expected credit losses are not considered cant.		
Currer	nt assets	-	
Non-c	current assets	254.1	28
Currer	nt liabilities	(1.7)	
		252.4	28
	at bank	0.4	
Cash o	e capital, share premium and reorganisation reserve	0.4	
<u>Cash o</u> <b>Share</b> 4.1	e capital, share premium and reorganisation reserve  Share capital	0.4	
<u>Cash o</u> <b>Share</b> 4.1 5	e capital, share premium and reorganisation reserve  Share capital  Authorised		
Share	e capital, share premium and reorganisation reserve  Share capital	2.0	
Share	e capital, share premium and reorganisation reserve  Share capital  Authorised		
Share 4.1	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value		
Share 4.1 S	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value	2.0	
Share 4.1 \$	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares:	2.0	
Share 4.1 S	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares: Number of issued shares at the beginning of the year	2.0 1.3 105.7	10
Share 4.1 \$  I	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares:	2.0	10
Share 4.1 \$  I  I  I  I  I  I  I  I  I  I  I  I  I	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares: Number of issued shares at the beginning of the year Shares issued	2.0 1.3 105.7 1.0	
Share 4.1 \$  I I	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares: Number of issued shares at the beginning of the year Shares issued Total During the year shares were issued as part of the acquisition of PJN via Weaver Fintech PCC. Refer to note 29.	2.0 1.3 105.7 1.0	10
Cash c  Share 4.1 \$  1  1  1  1  4.2 \$  4.2 \$	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares: Number of issued shares at the beginning of the year Shares issued Total During the year shares were issued as part of the acquisition of PJN via Weaver Fintech PCC.	2.0 1.3 105.7 1.0	10
Cash c  Share 4.1 \$  1  1  1  1  4.2 \$  4.2 \$  E	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares: Number of issued shares at the beginning of the year Shares issued Total During the year shares were issued as part of the acquisition of PJN via Weaver Fintech PCC. Refer to note 29. Share premium	2.0 1.3 105.7 1.0 106.7	10
Cash c  Share 4.1 \$  1  1  1  1  1  1  1  1  1  1  1  1  1	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares: Number of issued shares at the beginning of the year Shares issued Total During the year shares were issued as part of the acquisition of PJN via Weaver Fintech PCC. Refer to note 29. Share premium Balance at the beginning of the year	2.0 1.3 105.7 1.0 106.7	10
Share 4.1 \$  1  1  4.2 \$  1  4.2 \$  1  4.3 \$  4.4 \$  4.5 \$  4.5 \$  4.5 \$  4.6 \$  4.7 \$  4.7 \$  4.8 \$	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares: Number of issued shares at the beginning of the year Shares issued Total During the year shares were issued as part of the acquisition of PJN via Weaver Fintech PCC. Refer to note 29. Share premium Balance at the beginning of the year Share issue Balance at the end of the year	2.0 1.3 105.7 1.0 106.7	3 01
Share 4.1 \$  1  1  4.2 \$  4.3    4.3	e capital, share premium and reorganisation reserve Share capital Authorised 200.0 million (2020: 200.0 million) ordinary shares at one cent par value Issued 106.7 million (2020: 105.7 million) ordinary shares at one cent par value Reconciliation of movement in issued shares: Number of issued shares at the beginning of the year Shares issued Total During the year shares were issued as part of the acquisition of PJN via Weaver Fintech PCC. Refer to note 29. Share premium Balance at the beginning of the year Share issue	2.0 1.3 105.7 1.0 106.7	3 01

	2021 Rm	2020 Rn
Other reserves		
Share incentive schemes	62.5	46.
The group has established a share option incentive scheme and a share forfeiture incentive scheme.		
No options were issued during the year. Options issued during 2020 were valued using a binomial model and assumed an option life equivalent to the vesting period. Other valuation assumptions included expected volatility of 30.0% (based on a 12-month historical analysis of the company and similar entities), a dividend yield of 5.2% and a risk-free interest rate of 6.0%.		
Other payables		
Other payables	1.7	1.
Intercompany loans payable (Note 2)	1.7	
	3.4	1
Other payables are unsecured, interest-free and repayable on demand.		
Operating expenses		
Directors' emoluments	(1.6)	(1
Auditor's remuneration: audit-related services	(0.5)	(0.
Other operating expenses	(3.1)	(3
	(5.2)	(4
Taxation		
Current tax expense	_	(0.
	%	
Reconciliation of effective taxation rate		
Standard taxation rate	15.0	15.
Non-deductible expenditure	(15.0)	0
Exempt dividend income	-	(15.
Effective taxation rate	-	

#### 9. Risk management and financial instrument disclosure

#### 9.1 Capital risk management

The company's objectives when managing capital is to sustain the company's ability to continue as a going concern while enhancing returns to shareholders. The company primarily makes use of equity for capital management purposes. Equity consists of ordinary share capital, share premium and reserves as disclosed in the statement of changes in equity.

The directors meet regularly to review the capital structure. As part of this review the directors consider the availability of funding within the company to fund the company's capital requirements. The directors also consider the cost of capital and the risks associated with each class of capital.

In order to maintain or adjust the capital structure the company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, repurchase its own shares, or increase or reduce debt.

There were no changes in the company's approach to capital management during the year. During the current year there were no defaults or breaches of any of the company's agreements with its lenders.

#### 9.2 Financial risk management

The company's activities expose it to a variety of financial risks arising from the use of financial instruments, including credit risk, liquidity risk and market risk.

In assessing risk the company classifies financial assets and liabilities as follows:

	At amo	At amortised cost	
	2021 Rm	2020 Rm	
Assets			
Non-current assets			
Loans to subsidiaries	254.1	283.8	
Current assets			
Other receivables	1.0	0.8	
Cash and cash equivalents	0.4	0.2	
	255.5	284.8	
Liabilities			
Current liabilities			
Other payables	3.4	1.7	
	3.4	1.7	

#### 9.3 Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations, resulting in financial loss to the company. Potential concentrations of credit risk consist principally of loans to subsidiaries, cash and cash equivalents and credit quarantees.

The company did not consider there to be any significant credit risk exposure which has not been adequately provided for.

#### Guarantees

The company guarantees banking facilities to the value of R1.8 billion (2020: R1.050 billion) for its subsidiaries at various financial institutions. Based on a review of the cash flows forecast for the 2022 and 2023 financial year, no expected credit loss was recognised on these guarantees. The guarantees have been disclosed as part of the company's liquidity risk below.

While the maximum credit risk is the full extent of the facilities, the extent of the exposure at year-end is R846 million (2020: R695 million). Full details of the facilities and subsidiary company secured assets are provided in note 16 in the consolidated annual financial statements.

#### Intercompany loans

These related party loans are unsecured and repayable on demand. Management considered the solvency of subsidiaries and their most recent forecasts and concluded that no default events are probable in the next 12 months. The group has therefore not raised a 12-month expected credit loss allowance on any intercompany loans.

#### Cash and cash equivalents

The company only deposits short-term cash surpluses with investment grade financial institutions.

#### Risk management and financial instrument disclosure (continued)

#### 9.4 Liquidity risk management

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, without incurring unacceptable losses or risking damage to the company's reputation. The risk is managed through optimisation of daily cash management and regular reviews of cash flow projections to ensure that appropriate borrowing facilities are in place.

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed facilities. Due to the dynamic nature of the underlying business, the group maintains flexibility in funding through the use of committed facilities lines. Management monitors the group's cash flows through the monitoring of the actual inflows and outflows against forecasted cash flows and the utilisation of borrowing facilities.

The maturity profile of undiscounted financial liabilities in respect of the above financial guarantee is R1.8 billion (2020: R1.050 billion) within 0 to 12 months. This represents the maximum potential exposure to credit risk under the financial guarantee contract. While the maximum credit risk is the full extent of the facilities, the extent of the exposure at yearend is R846 million (2020: R695 million). Full details of the facilities and subsidiary company secured assets are provided in note 16 in the consolidated annual financial statements.

The other payables balance is interest-free and repayable on demand.

#### 9.5 Market risk management

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of market prices. Market prices comprised three types of risk: equity price risk, foreign currency risk and interest risk. Financial instruments affected by market risk include trade and other receivables and cash and cash equivalents.

#### Equity price risk management

The company is not exposed to equity price risk.

#### Foreign currency risk management

The company undertakes transactions in foreign currencies and has bank accounts holding foreign currencies, hence exposure to exchange rate fluctuations arise.

There is no significant currency risk.

#### 10. Related parties

As at the reporting date the majority shareholder of the company was GFM Limited and the ultimate controlling party was the Maynard Trust.

The following significant operating transactions have a material effect on the operating results and financial position of the company:

	2021 Rm	2020 Rm
Directors' emoluments		
Executive director's fees		
Gregoire Lartigue	0.4	0.4
Non-executive directors' fees		
Stanley Portelli	-	0.1
Amanda Chorn	0.1	0.1
Robert Hain	0.3	0.1
Charles Rapa	-	0.1
Pierre Joubert	0.4	0.6
Marlisa Harris	0.4	-
Dividends received		
HomeChoice South Africa Limited	_	125.0

#### Intercompany loans

Refer to note 2 for details of intercompany loans.

### 11. Distributions per share

	2021 Cents	2020 Cents
Distributions proposed/paid (per share)	67.0	_
Interim	47.0	-
Final	20.0	
Nature of distributions (per share)	67.0	-
Dividend proposed/paid	67.0	_

### 12. Net asset value per share

The calculation of net asset value per share is based upon net assets divided by the total number of shares in issue.

	2021 Cents	2020 Cents
Net asset value per share	429	447

### 13. Events after the reporting period

No other event material to the understanding of these financial statements has occurred between the end of the year ended 31 December 2021 and the date of approval.

### 14. Operating cash flows before working capital changes

	2021 Rm	2020 Rm
(Loss)/profit before taxation	(5.2)	120.3
Dividends received	-	(125.0)
	(5.2)	(4.7)

# **APPENDIX**

## Shareholder analysis

Shareholder analysis	Sharehold	lers	rs Shares he	
	Number	%	Number	%
Range of shareholding				
2021				
1 – 999	746	82.6	19 170	0.0
1000 – 9 999	69	7.7	231 283	0.2
10 000 – 99 999	60	6.6	2 074 341	1.9
100 000+	28	3.1	104 405 582	97.9
	903	100.0	106 730 376	100.0
Non-public				
GFM Holdings Limited	1	0.1	73 745 889	69.1
ADP II Holdings 3 Limited	1	0.1	23 031 927	21.6
Directors of the company	4	0.4	1 310 744	1.2
Directors of subsidiary companies	8	0.9	1 882 314	1.8
Related parties	5	0.6	1 603 405	1.5
Public	884	97.9	5 156 097	4.8
TODIC	903	100.0	106 730 376	100.0
2020				
1 – 999	230	63.0	17 696	0.0
1000 – 9 999	58	15.9	175 569	0.2
10 000 – 99 999	49	13.4	1 455 246	1.4
100 000+	28	7.7	104 080 890	98.4
	365	100.0	105 729 401	100.0
Non-public				
GFM Holdings Limited	1	0.3	73 449 531	69.5
ADP II Holdings 3 Limited	1	0.3	23 031 927	21.8
Directors of the company	4	1.1	1 148 244	1.1
Directors of subsidiary companies	5	1.4	1 988 355	1.9
The HomeChoice Development Trust	1	0.3	600 000	0.6
Related parties	4	1.1	871 929	0.8
Public	349	95.5	4 639 415	4.3
TODIC	365	100.0	105 729 401	100.0
Individual shareholders holding more than 5% of the shares in issue				
2021				
GFM Holdings Limited			73 745 889	69.1
ADP II Holdings 3 Limited			23 031 927	21.6
			96 777 816	90.7
2020				
GFM Holdings Limited			73 449 531	69.5
ADP II Holdings 3 Limited			23 031 927	21.8
-			96 481 458	91.3

## **ADMINISTRATION**

Country of incorporation Republic of Mauritius

Date of incorporation 9 April 2020

Company registration number C171926

Registered office c/o Sanlam Trustees International Limited Labourdonnais Village Mapou Riviere du Rempart 31803

Mauritius

Company secretary Sanlam Trustees International (Mauritius)

Auditors PricewaterhouseCoopers Republic of Mauritius

Corporate bank
The Mauritius Commercial Bank Limited

JSE listing details Share code: HIL ISIN: MT0000850108

Sponsor

Rand Merchant Bank, a division of FirstRand Bank Limited

Transfer secretaries Computershare Investor Services Proprietary Limited

## SHAREHOLDERS' DIARY

Financial year-end 31 December

Annual general meeting May 2022

Distributions to shareholders April and September

Reports and profit statements Publication of annual report: April Interim report: August

